# Alumni Engagement Metrics Survey 

FY2023

## 1. Alumni Counts and Inputs (Minimal Version)

If you are skipping an optional question, leave the cell BLANK. Only enter 0 if that is your answer.
There are two versions of this survey. You have the minimal version. Let us know if you want to see what the full version looks like by emailing us at aem@case.org.

The first three questions establish characteristics of your institution.
They are REQUIRED

\left.|  |  |
| ---: | ---: |
| Total headcount (not |  |
| FTE) of students |  |
| enrolled at the |  |
| beginning of the |  |
| academic year |  |$\right)$

What type of institution are you reporting about?
--
Is the institution private or public?

## 1. ALUMNI COUNTS

## REQUIRED

In the grid below, indicate the number of alumni in each category. Only count each alumnus one time. Definitions of each row and column can be viewed by clicking the underlined heading. Definitions are also found in the reporting standards PDF.

## Open Alumni Engagement Metrics Instructions

Also note, that a social media (Twitter, Facebook, Instagram, etc.) contact without another method of contact is not sufficient to make someone contactable. Please limit your count of contactable to alumni for whom you have one or more of the following means of contact: Telephone, email, postal mail.

|  | A. Living Alumni Count | B. Opted-Out | C. Legally Contactable |
| :---: | :---: | :---: | :---: |
| 1. Degreed or DiplomaHolding Alumni | -- | -- | -- |
| 2. Total Non-Degreed Alumni | -- | -- | -- |
| 3. Total All Alumni | -- | -- | -- |

## 2. ALUMNI RELATIONS INPUTS

## OPTIONAL

Report here on alumni relations staff FTEs, salaries, and other costs.
Count both exempt and non-exempt employees. A person's time and salary should be allocated proportionally to his or her time committed to each aspect of Alumni Relations.

Only count advancement staff here. Do not count, for example, professors who do some alumni relations work. Temporary staff or volunteers such as student callers, envelope stuffers, or temporary staff who work at fundraising/alumni events should not be included. In the three columns for other expenditures, do NOT include staff costs.

| A. <br> Alumni <br> Relations <br> Staff <br> FTEs | B. <br> Alumni <br> Relations <br> Staff <br> Salaries | C. <br> Alumni <br> Relations <br> Staff <br> Benefits | D. Alumni <br> Relations <br> Technology <br> Cost | E. <br> Alumni <br> Magazine <br> Cost | F. Non- <br> Technology <br> Cost |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Alumni Relations <br> Investment | -- | -- | -- |  | - |

3. ALUMNI RELATIONS ADDITIONAL DETAILS

REQUIRED
A. If your alumni association has dues-paying members, check here.
B. Enter the number of alumni paying dues to an alumni association. If you do not have a duespaying alumni association, enter zero.
C. Select the numeral corresponding to the month in which your fiscal year ends.
D. Select the 3-digit currency abbreviation you used to complete this survey

## 2. Modes of Engagement (Minimal Version)

Do not leave any cells blank (except for Column $D$ if you are skipping it). If you do not have any alumni in a particular category, enter zero for that whole row.

There are two versions of this survey. You have the minimal version. Let us know if you want to see what the full version looks like by emailing us at aem@case.org.

## 1. Summary of Alumni Engagement

REQUIRED (except Column D, which is optional)
In each cell, count each person only once. Include each person in only one row, as well.
Someone can be counted in more than one column. For example, if someone engaged in all four basic modes, he or she would be counted in every column of that single row, as long as there is an alumni count for that row.

In Column A, philanthropic support, count either hard- or soft-credit participation.
If you are skipping Column D, leave it blank. Do not enter zeros. Do not leave cells in any other column blank.

In Column E, count any alumnus/a who engaged in ALL of the modes you reported on.
In Column F:

- Count alumni who engaged in ANY of the four modes--one or more than one.
- Count each person only once, even if the person engaged in more than one mode. This column will yield the total unduplicated number of alumni who were engaged in at least one mode.
- Your values should be equal to or greater than the largest value in column $A, B, C$, or $D$ in that row (you had at least that many engaged)
- Do not enter the sum of columns A-D in column F. Alumni can be counted in more than one column in A-D, but column $F$ is de-duplicated and thus should be less than the sum of columns A-D.

|  | A. Philanthropic (Phil.) | B. Volunteer (Vol.) | C. Experiential (Exp.) | D. Communication (Com.) | E. Phil. AND Vol. AND Exp. and Com. | F. <br> Phil. <br> OR <br> Vol. <br> OR <br> Exp. <br> OR Com. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1. Total Degreed or Diploma-holding Alumni | -- | -- | - | -- | -- | -- |
| 2. Total Non-Graduate Alumni | -- | -- | -- | -- | -- | -- |
| 3. Total Alumni | -- | -- | -- | -- | -- | -- |

## 2. Summary of Type of Engagement OPTIONAL

In this question, if you can, indicate the number of alumni who were engaged only via philanthropy and only via one or more of the other modes (volunteering, experience, or communications). Divide the alumni into degree or diploma holders and those who are not.

You may skip this question. If you are skipping it, leave all the cells empty. Do not use zero to mean not answering.

|  | A. Donors Not Engaged in <br> Other Modes (Only P) | B. Engaged Alumni Not Giving <br> (V, E, or C, but not P) |
| ---: | ---: | ---: |
| 1. Degreed | -- |  |
| 2. Non-Degreed | -- | -- |
| 3. Total Alumni | -- | -- |

## 3. Confidence Levels REQUIRED

This question measures how confident you are that the counts you provided are a comprehensive representation of alumni activities. This added information provides transparency and context to your counts by Mode.

Here are some scenarios for guidance:
If your institution captures minimal data for Volunteer, Experiential, and/or Communications Modes, you should select Not Very Confident (3) in the respective Mode. Also, if you are completing the Minimal Version of the survey and leaving Communications blank, you should select Not Very Confident (3) for the Communications Mode.

If your institution collects volunteer information centrally, but you know that substantial activity happens through the units, faculties, or colleges you would likely select Somewhat Confident (2) to indicate your approximation of the activities you currently capture. If your institution hosts 400 events annually, but you only have access to data for 200 of those events, you should select Somewhat Confident (2) for the Experiential Mode.

If you can capture most of the data points within any Mode, select Confident (1), understanding that you will likely never capture 100\% of any category.

To summarize
1=Confident
2=Somewhat Confident
3=Not Very Confident

## Volunteer Data Confidence Level

--
Experiential Data Confidence Level
--

## Communications Data Confidence Level

Use the space below to comment on what you reported in confidence levels. This is optional.

## Comments on Confidence Levels

## 4. Count of In-Person, Virtual, and Hybrid Events Offered

## OPTIONAL

Provide a count of the number of events your institution held in each category during the fiscal year. See guidance document for a list of events counted as experiential engagement.

## Categories:

A. Virtual Only Events: Enter number of virtual events hosted by your institution in the fiscal year. (Do not include hybrid events that have a virtual component in this cell. Report those in cell C.)
B. In-person Only Events: Enter the number of in-person events hosted by your institution during the fiscal year. (Do not include hybrid events that have an in-person component in this cell. Report those in cell C.)
C. Hybrid Events: Enter the number of events with both an in-person and a virtual component.
D. Total: This cell automatically sums the counts in Columns A-C.

|  | A. Number of <br> Virtual Events | B. Number of <br> In-Person Events | C. Number of <br> Hybrid Events | D. Total |
| ---: | ---: | ---: | ---: | ---: |
| Number of Events Held <br> This Fiscal Year | -- | -- | -- | - |

## 5. Types of Attendees OPTIONAL

Report below the way in which alumni participated in the events you summarized in Question 4. That is, Question 4 is about the nature of events. This question is about individual behavior related to the events you offered. Sort alumni who attended events into (only) one of the three cells.

Each individual had an "event type" in the past fiscal year. Someone was either a virtual event type (Cell A), an in-person event type (Cell B), or someone may have participated both ways at two or more events in this reporting cycle (Cell C). Each year, a person can only have one "event type."

Modes of Attendance:
A. Virtual: Enter the number of individuals who ONLY took part in events virtually during the most recent fiscal year.
B. In-person: Enter the number of individuals who ONLY attended events in person during the fiscal year.
C. Both Virtual and In-Person: Enter the number of individuals who attended events both online and in-person. Do not count these individuals in A or B.

Note: If someone attended a hybrid event as defined in question 4, categorize the person according to the manner in which the individual attended.

|  | A. ONLY Attended <br> Virtually | B. ONLY Attended <br> In Person | C. Attended Both <br> In Person \& Virtually |
| :--- | :---: | :---: | :---: |
| Number of Alumni Who <br> Participated This Fiscal <br> Year | -- | -- |  |

## 6. Alumni Engagement by Graduation Cohorts <br> OPTIONAL

In the grid below enter the number of alumni who contributed by graduation cohort. If someone received more than one degree from your institution, the cohort is determined by the first degree the person received. If someone attended the institution but did not receive a degree or diploma, enter that person on row 8.

|  | A. No. Legally Contactable Alumni | B. No. <br> Engaged: Philanthropy | C. No. Engaged: Volunteer | D. No. <br> Engaged: <br> Experiential | E. No. <br> Engaged: <br> Communication |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1. 0-5 Years Out | -- | -- | -- | -- | -- |
| 2. 6-10 Years Out | -- | -- | -- | -- | -- |
| 3. 11-20 Years Out | -- | -- | -- | -- | -- |
| 4. 21-30 Years Out | -- | -- | -- | - | -- |
| 5. 31-40 Years Out | -- | -- | -- | -- | -- |
| 6. 41-50 Years Out | -- | -- | -- | -- | -- |
| 7.51+ Years Out | -- | -- | -- | -- | -- |
| 8. Non-Degreed/NonDiploma | -- | -- | -- | -- | -- |
| 9. Total | -- | -- | -- | -- | -- |

## Error Checks for Graduation Cohorts:

1. Number of legally contactable alumni in cell $A 9$ above must equal number of legally contactable alumni in Section 1, which is shown in cell A3 of that question.
2. Number of alumni engaged in philanthropy in cell B9 should equal what you entered in Question 1, cell A11.
3. Number of alumni engaged in volunteering in cell $\mathbf{C} 9$ should equal what you entered in Question 1, cell B11.
4. Number of alumni engaged experientially in cell D9 should equal what you entered in Question 1, cell C11.
5. Number of alumni engaged in communications in cell E9 should equal what you entered in Question 1, cell D11. If you left communications blank in Question 1, leave it blank here, too.
Does your institution have a dedicated data manager or data management team that oversees the collection, reporting, and analysis of alumni engagement activity?

Which software platform(s) does your organization use to track, report on, and understand/analyze Alumni Engagement? Check all that apply in each category. The options offered in this question include any product written in at least five times on last year*s survey.

There is a place to write in a product you use but that is not listed. You can also indicate that you do not use any by checking none.

PART I: Constituent Relationship Management (CRM) Software
Abila Millennium
--
Agilon One
--
Blackbaud CRM/Raiser*s Edge/RENXT
--
Ellucian CRM Advance/Advance/Banner/Colleague/PowerCampus

Homegrown CRM
--
Jenzabar
--
PeopleSoft

Salesforce

Slate
--
thankQ

Veracross
--
None

Other CRM Software
(Use semicolon between product names.)
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PART II: Reporting and Data Visualization Tools

Advizor
--
Cognos

Drupal

Envisions Argos

10 of 14

Microsoft Power BI

Qlik
--
SAP Business Objects

SAS

Tableau/Einstein Analytics
--
None

Other Data Visualization Software
(Use semicolons between each product name.)

PART III: Multichannel Marketing and Communications Software

## Blackbaud Luminate Online

## Campaigner

Campaign Monitor

Constant Contact

DotDigital
--
Emma
--
Finalsite

Gecko
--
Mail Chimp
--
Marketo
--
MobileCause
mongoose

Salesforce Marketing Cloud/Social Studio

## Signal Vine

Switchboard

Thankview

Thrutext

None

Other Mar/Comm Software
(Use semicolons between product names.)

## PART IV: Alumni Engagement and Career Platforms

Aluminati

AlumniFire

AlumniQ

Anthology Alumni and Advancement Solutions

## Brazen

BrightCrowd

Chronus

Firsthand/Vault

Graduway
--
Handshake

MobileUp

PBC Guru

## PeopleGrove

--
Tassl

Xinspire

None

Other Engagement/Career Software
(Use semicolons between product names.)

PART V: Research and Fundraising Management

Aluminate<br>Blackbaud Fundraiser Performance Management

Blackbaud Peer-to-Peer (formerly JustGiving)

## Blackbaud ResearchPoint

## Community Funded

## Evertrue

## GiveCampus

Hootsuite

LexisNexis

LinkedIn: Sales Navigator

## RNL

Social Studio
--
Social Toaster
$\qquad$
Sprout Social

Wealth Engine
--
None
--
Other Research/Fundraising Mgmt. Software
(Use semicolons between product names.)

PART VI: Event Management \& Ticketing Software

Attend

Aventri

Cvent

EventBrite

Facebook Live/LinkedInLive/InstragramLive

TicketMaster

Zoom

None

Other Event Mgmt/Ticketing Software
(Use semicolons between product names.)

