

WHAT IS STAND UP & HOLLER?

Stand Up & Holler: Gator Nation Giving Day is an all-day fundraising event, calling on University of Florida alumni, students, faculty, staff, parents and families and friends to come together to support UF and all of its areas of positive impact in our state, nation and world.

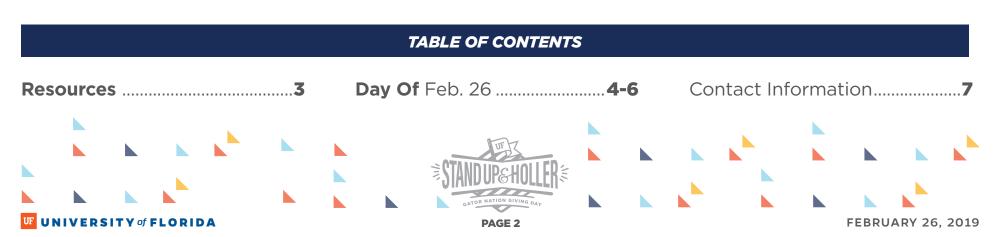
WHEN DOES STAND UP & HOLLER TAKE PLACE?

Feb. 26, 2019, beginning at 12 a.m. EST and concluding at 11:59 p.m. PST.

WHAT DOES A GIFT* SUPPORT?

Everything! Gifts can be directed to the school, department, research initiative, campus activity or UF program that means the most to the donor, or it can be applied to an area of greatest need. What matters most is that every Gator gives and becomes part of UF's positive impact on our community, country and world.

* The minimum gift to be counted for Gator Nation Giving Day is \$1.



OFFICIAL HASHTAG FOR ALL PLATFORMS:

#ALLFORTHEGATORS

Please use this hashtag in all of your **Stand Up & Holler: Gator Nation Giving Day** posts so we can tie the conversation together and show the scale of the campaign.

Website: (ACTIVE FEB. 26)

givingday.ufl.edu

Digital Assets:

https://www.uff.ufl.edu/toolkit/givingday/socialinfluencer/downloads/

Style Guide

https://www.uff.ufl.edu/toolkit/givingday/







ALL FOR THE GATORS!

On February 26, 2019, we'll show the world what a difference thousands of Gators and 24 hours can make when we con together as one for Stand Up and Heller Gator Nation (wing Day. When you make a gift to the program, department, research area or campus activity that means the most to you, you're not only enruring our Top 10 public education remains among the strongest in the nation, but you're supporting all of the advances, developments and bold ideas the

ONE DAY, LIMITLESS IMPACT. STAND UP AND HOLL



Find Your Cause.

EXPLORE THE SCHOOLS, PROGRAMS, AND CAUSES THAT ARE PART OF GIVING DAY 2019



































DAY OF FEBRUARY 26: SOCIAL MEDIA POST EXAMPLES

Let your followers know that on February 26 we need every member of The Gator Nation® to Stand Up & Holler for UF's first large-scale Giving Day by making a gift of any size to the school, department, research initiative, campus activity or program that means the most to them.

These are just suggestions - please put them in your own voice.

EXAMPLE POST: VIDEO

TALKING POINTS

- Today is Stand Up & Holler, UF's first ever Giving Day.
- We need every member of The Gator Nation® to join together and "Stand Up" for UF by making a gift of any size to the college department, research initiative, campus activity or program that means the most to you.
- Go to givingday.ufl.edu to make your gift today!

SOCIAL MEDIA CAPTION

Stand Up & Holler for UF. Go to givingday.ufl.edu and make your gift today! #AllForTheGators

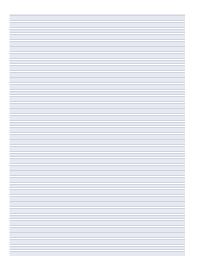








EXAMPLE POST: INSTAGRAM STORY



TALKING POINTS

- Today is Stand Up & Holler, UF's first ever Giving Day.
- We need every member of The Gator Nation® to join together and "Stand Up" for UF by making a gift of any size to the college department, research initiative, campus activity or program that means the most to you.
- Swipe up to make your gift today!

LINK

givingday.ufl.edu









EXAMPLE POST: PHOTO WITH SIGN



SIGN PROVIDED IN TOOLKIT

Download a printable version here

SOCIAL MEDIA CAPTION

I am proud to Stand Up & Holler for [Insert Area of Passion]! It is Gator Nation Giving Day, find out more at givingday.ufl.edu! #AllForTheGators

EXAMPLE POST: GRAPHICS



Download social media graphics here

SOCIAL MEDIA CAPTION

2 Bits, 4 Bits, Every Bit Counts!
 It is Gator Nation Giving Day, join me in supporting UF.
 Go to givingday.ufl.edu! #AllForTheGators









GIVING DAY PHRASES

All for the Gators

2 Bits, 4 Bits, Every Bit Counts!

Stand Up & Holler

Your Day to Stand Up & Holler

Holler for Your Alma Mater

Lead the Way on Giving Day

Who's All for the Gators?

Let's Hear You Holler!

ADDITIONAL IDEAS

- Include your pets!
 We know they look adorable in Orange and Blue.
- Do your best 2 Bits cheer.
 "2 Bits, 4 Bits, 6 Bits, A Dollar. All for the Gators, Stand Up & Holler!"

CONTACTS

If you have any questions, please don't hesitate to reach out - we're here to help.

Thanks again for your support of Stand Up & Holler: Gator Nation Giving Day!

Luke Anderson

Giving Day Spokesperson landerson@uff.ufl.edu

Mariah Curry

Giving Day Social Liaison mcurry@ufalumni.ufl.edu









THANK YOU FOR BEING ONE OF OUR MOST LOYAL GATORS!





STAND UP & HOLLER: GATOR NATION GIVING DAY

STAND UP & HOLLER: GATOR NATION GIVING DAY, UF's inaugural 24-hour fundraising event, was held on Tuesday, February 26, 2019. This document provides initial results and an overview of the day's highlights for internal use.

RESULTS

11,535 GIFTS

INITIAL GOAL: 5,000 GIFTS

2,500+ APR LIFT

INITIAL GOAL: 1,550 APR
DONORS

\$12,693,810

INITIAL GOAL: \$5,000,000

2,800 FIRST TIME DONORS

420 FIRST TIME APR DONORS

HIGHLIGHTS

- This is the most successful first giving day among top-10 publics and SEC/ACC peers.
 - The next most successful first giving day was UC Berkeley's, which raised \$5M from 7k gifts.
 - University of Michigan conducted their <u>fifth</u> giving day last fall and raised \$3.6M from 12,635 gifts.
- Early results in the morning established a powerful momentum for the day.
 - The President's kickoff email at 8 a.m. and viral social media engagement using #AllForTheGators yielded a strong start.
 - By 5 p.m. the initial goal of 5,000 gifts was reached and a stretch goal of 8,500 was issued. The 10,000 gift milestone was reached prior to 10 p.m.
- From Titletown to Thailand The Gator Nation® is everywhere.
 - o Gators in 50 states and 17 countries around the world participated.
 - The Gator Nation® celebrated together at 6 on-campus events (one featuring Coach Dan Mullen) and 20 regional events across the U.S.
- On- and off-campus partners were critical to the day's success.
 - Development officer commitments ensured strong revenue results.
 Communicators across campus were active on social media, using creative tactics to drive traffic.
 - Volunteers and board members leveraged personal and professional networks to share content and connect with peers.



Get ready for UF's inaugural Giving Day!



FEBRUARY 26, 2019

Join thousands of Gators worldwide in a massive, 24-hour show of support for UF.

Give to the school, department, research initiative or campus activity that means the most to you.

How to Take Part

- Make your gift on February 26 at givingday.ufl.edu
- 2. Share pictures in your Mr. Two Bits tie #AllForTheGators and tell us what you "stand up" for at UF.
- **3.** Tag five friends and ask them to stand up for UF, too.





Dear [first name],

It's an experience I'll never forget. Ninety-thousand fans in the Swamp. And one new UF president in a yellow shirt and orange-and-blue tie running out on the field.

I hope you didn't notice how nervous Mr. Two Bits was on that fall evening in 2015!

But I was grateful: You Gators knew exactly what to do. Stand Up & Holler: Gator Nation Giving Day is a similar opportunity to be part of something bigger than ourselves.

In true Gator spirit, please "stand up" for UF today by making a gift of any size to the area of UF that means the most to you. Every bit counts toward supporting all of the life-changing work done here. And every gift pushes us closer to becoming a Top 5 public university.

Be sure to join me in checking the <u>leaderboards</u> throughout the day and sharing the spirit using the <u>#AllForTheGators</u> hashtag.

Our goal is ambitious — 5,000 gifts in 24 hours. But the power and passion of the Gator Nation makes us unstoppable. I've seen it in action. I know we can do it.

All for the Gators!

W. Kent Fuchs

President, University of Florida



GET INVOLVED

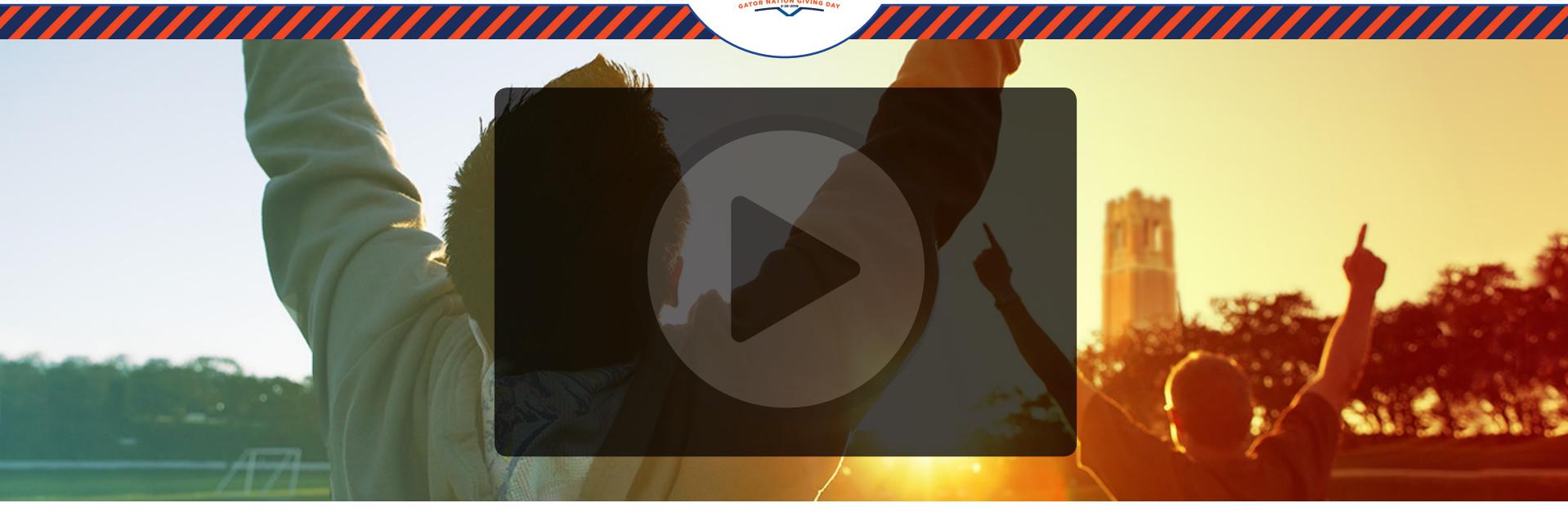
FIND YOUR CAUSE



LEADERBOARDS



MAKE YOUR GIFT



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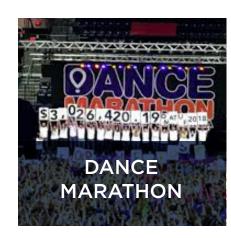
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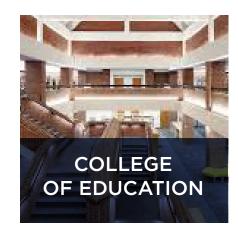






















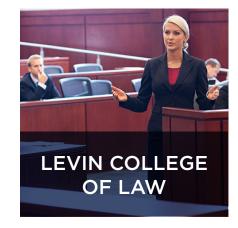






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#StandUpAndHoller









352-392-1234 · 855-123-4567

