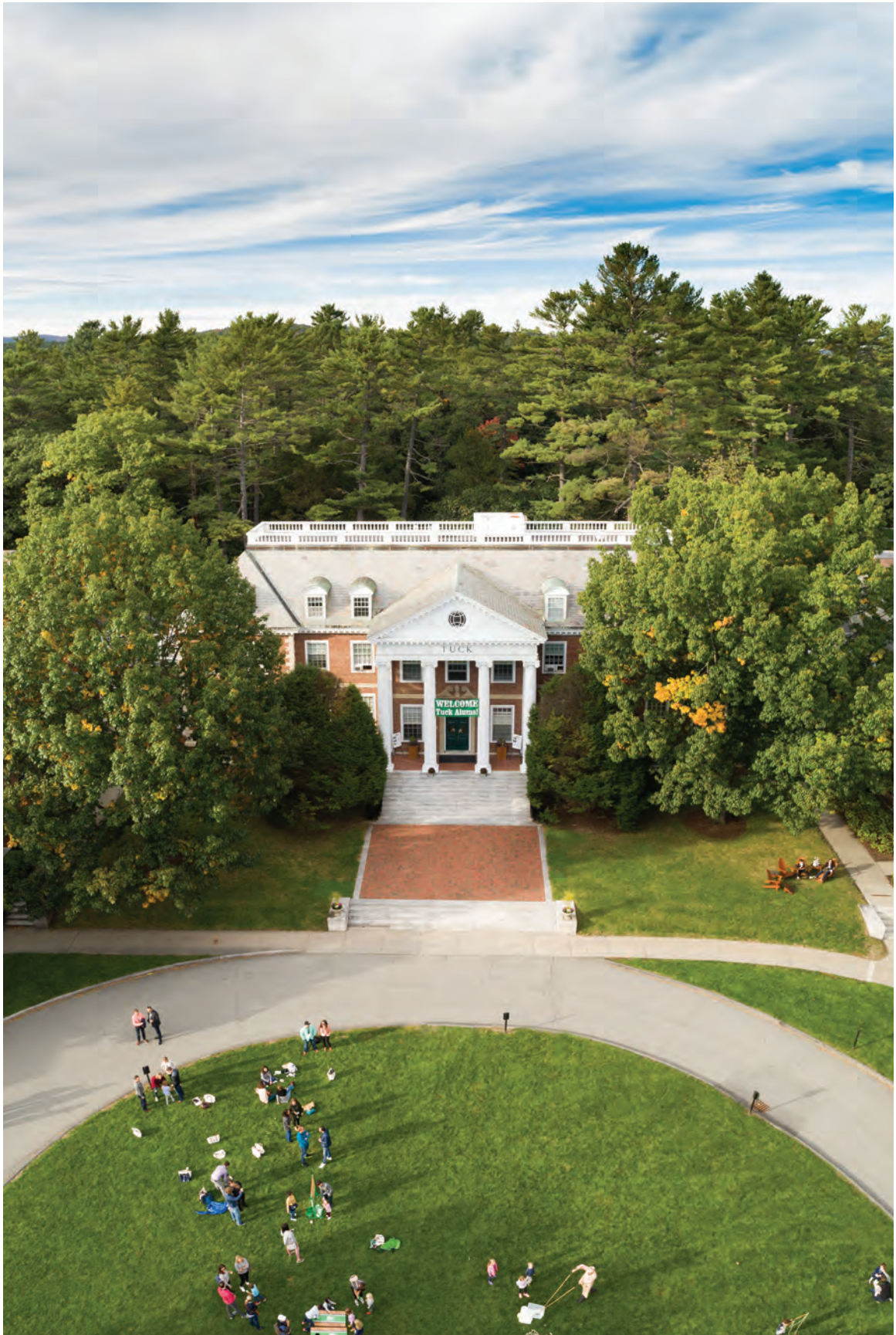

INNOVATION & IMPACT
REPORT

/ 2018 /



THE TUCK DIFFERENCE

THE CAMPAIGN FOR TOMORROW'S WISE LEADERS





TUCK



THE TUCK DIFFERENCE

THE CAMPAIGN FOR TOMORROW'S WISE LEADERS

During my time as dean I have been fortunate to share countless enriching conversations with members of the Tuck community, both here in Hanover and around the world.

With the launch of The Tuck Difference, our historic campaign for tomorrow's wise leaders, many of these conversations naturally turned to our priorities as an institution. Alumni and friends frequently ask, If given a new dollar in support of the school, how would that investment best support the Tuck of tomorrow?

My answer to them is deeply linked to our mission of educating wise leaders to better the world of business. To achieve it, and to ready our graduates to take on the most urgent global challenges, we must invigorate our commitment to supporting the people, programs, and places that make Tuck unique.

As the calendar year draws to a close, I am thrilled to report that we are well on our way. To date we have raised more than \$144.3 million toward our goal of \$250 million. This includes a record \$51.3 million in restricted and unrestricted gifts last fiscal year, which leapfrogged the previous year's record-setting \$31.1 million.

I continue to be both humbled and inspired by this support. In these pages, we recognize those whose contributions are creating the Tuck of tomorrow, and we share a few of the many stories of alumni generosity and engagement that have helped get our campaign off to such an inspiring start.

People, after all, have always been the central difference of Tuck: our talented students, our leading faculty, and you, our alumni and friends, whose dedication and support make all that we do possible.

On behalf of all of us at Tuck, thank you.

A handwritten signature in black ink that reads "Matthew J. Slaughter".

MATTHEW J. SLAUGHTER

The Tuck Difference: The Campaign for Tomorrow's Wise Leaders

To secure our place as a leader in the world of graduate management education, we are targeting a \$250 million investment in the people, programs, and places that make us unique.

This is our moment. Join us.



Our goal
\$250 Million

**As of November 1, 2018*

For more on our Campaign for Tomorrow's Wise Leaders visit campaign.tuck.dartmouth.edu

DEAN'S STRATEGIC PRIORITIES: CATALYZING EXCELLENCE

Supporting the Dean's Strategic Priorities empowers Tuck leadership with vital funding for all of our priorities and can be deployed strategically according to the greatest opportunity or need. It is a vital resource for the current and future needs of the school, providing a powerful means of ensuring Tuck's leadership position within business education.

Our Goal

\$20 Million



Prepare for Opportunities and Challenges



PEOPLE

Our vision is to attract and enroll the most accomplished students in the world and to convene a faculty of the future who will lead as researchers and teachers. We will cultivate our culture of intellectual excellence; increase our ability to offer competitive scholarships to top student talent; and invest in the research and teaching of our world-class faculty.

Our Goal

\$40 Million

In Support of Student Scholarships

\$40 Million

Sustaining Excellence in Research and Teaching



PROGRAMS

To keep Tuck at the forefront of an increasingly competitive global marketplace and strengthen our brand, we will make strategic investments to ensure the distinctive excellence of the MBA program; expand our pioneering portfolio of immersive global courses; and create innovative programs for new populations.

Our Goal

\$50 Million

Future Innovations in Business Education



PLACES

Learning at Tuck rests on spaces that inspire discovery. To ensure our campus remains a vibrant and collaborative nexus of learning and growth, we will design new and technologically advanced spaces for research, teaching, and learning; build spaces that inspire interaction and collaboration; and invest in the vibrancy and beauty of our facilities.

Our Goal

\$40 Million

Invest in New, Strategic, Technologically Advanced Spaces

TUCK ANNUAL GIVING: ACCELERATING INNOVATION AND IMPACT

Unrestricted funds from Tuck Annual Giving provide an essential foundation for all that Tuck undertakes, resourcing everything from core operations to the most cutting-edge innovations and strategic priorities. To advance the impact of our programs, we will continue strengthening this source of flexible current- and future-use support through our distinctive alumni leadership in annual fund participation among top business schools.

Our Goal

\$60 Million



Foundational Support for All of Tuck



“You’re learning from world-class faculty in an intimate environment. I don’t think you can find that type of interaction or access anywhere else. Faculty at Tuck go **above and beyond.**”

SRAVYA YELESWARAPU T'18
SENIOR PRODUCT MANAGER, AMAZON GLOBAL





“We believe in the
students who choose to come to Tuck,
and we believe in the Tuck
education.”

JEANINE T'94 AND ALASTAIR T'93 BORTHWICK

The Gift of Flexibility

Unrestricted funds from Tuck Annual Giving support all of Tuck, providing vital current- and future-use support that fuels innovation and gives the school the flexibility to respond to unexpected challenges and opportunities. A gift to TAG is a strategic investment in a better future, one that supports generations of future wise leaders, and recognizes and honors our graduates' own Tuck experience.

Alastair and Jeanine Borthwick met at Tuck in the fall of 1992. He was a second-year student from Scotland bound for Wall Street; she was a first-year from Rochester, N.Y., by way of the FDIC.

"I purposefully signed up for him to interview me to be a tour guide at Tuck and he recused himself because he was planning to ask me out," Jeanine says. "That was a little odd, but he has the highest ethical standards of any person I've ever met, which is a fabulous quality in a husband."

Alastair's careful nature is evident in the way he speaks about Tuck. One word stands out, accentuated by his Scottish inflection and the simple conviction of his delivery. "I'm incredibly proud of our little school," he says. "I'm proud to have attended and I'm proud to be a part of that community."

"There was a group of people before us who helped to sustain that great school and its legacy," he continues, "and because of them we benefited. It's hard to thank that group of people because many of them are no longer here, but we can do our part by helping to sustain that legacy."

The Borthwicks have done just that through Tuck Annual Giving and other endeavors. Alastair sits on the Tuck MBA Council and Jeanine is the first Tuck member of the Centennial Circle, a group of Dartmouth alumnae who have given \$100,000 or more to the school. The circle's membership has grown well beyond its original goal of 100 women, thanks in part to Jeanine's outreach to Tuck alumnae.

"I'm on the board of Nantucket Cottage Hospital and volunteer at all three of my kids' schools, but the Centennial Circle is different," she says. "It doesn't feel selfless because I get so much in return."

Alastair says it was important to both of them that their Tuck giving is unrestricted. "Nobody knows the Tuck School's needs better than the dean and the administration, and we wanted to give them the flexibility to use the funds in any way that they are needed," he says. The head of commercial banking for Bank of America also recognizes a good investment, as does his wife.

"We believe in the students who choose to come to Tuck, and we believe in the Tuck education," Jeanine says. "When we give to Tuck we're investing in a younger generation and feel that our dollars will pay off exponentially because of the positive things people are going to do with their Tuck training."

JEANINE BORTHWICK T'94

**DEVELOPMENT COMMITTEE CO-CHAIR,
NANTUCKET COTTAGE HOSPITAL**

Jeanine Borthwick worked in investment banking at Merrill Lynch before transitioning to health care and philanthropy. As co-chair of the Nantucket Cottage Hospital development committee, she helped lead a \$120-million capital campaign to fund a state-of-the-art medical center now under construction on the island.

ALASTAIR BORTHWICK T'93

**HEAD OF GLOBAL COMMERCIAL
BANKING, BANK OF AMERICA**

Alastair Borthwick came to Tuck from the University of St. Andrews in Scotland. He began his Wall Street career with Goldman Sachs and joined Bank of America in 2005 to serve as co-head of capital markets. In 2013 he was tapped to become Bank of America's head of global commercial banking. He serves on the Tuck MBA Council.

Investing in Faculty Excellence

Tuck's strength has always been rooted in the dynamic interaction of gifted students and superb faculty. That beguilingly simple formula is as potent today as it ever was, though in today's global economy the challenge of attracting outstanding students and thought-leading faculty is broader and more involved than ever before. Recognizing the importance of attracting and rewarding elite scholar-educators, the Tuck community has responded with generous support for named funds for rising faculty, general faculty excellence funds, and chaired professorships.

“Tuck was one of the best experiences of my life, and what I loved about it was the ability to get to know and work with my classmates. You find that by bouncing your ideas off of each other you come up with huge improvements over what any individual would have accomplished. We learned that in spades all the way from the first week at Tuck, and that experience absolutely shaped my business career.

“I would guess I've lectured at Tuck 15 times over my career. It's very enjoyable to share the inside perspective of how companies are actually attacking problems, as opposed to focusing solely on the theory. It's a great way to bring those two together, and it certainly gives me a greater appreciation for what the faculty does.

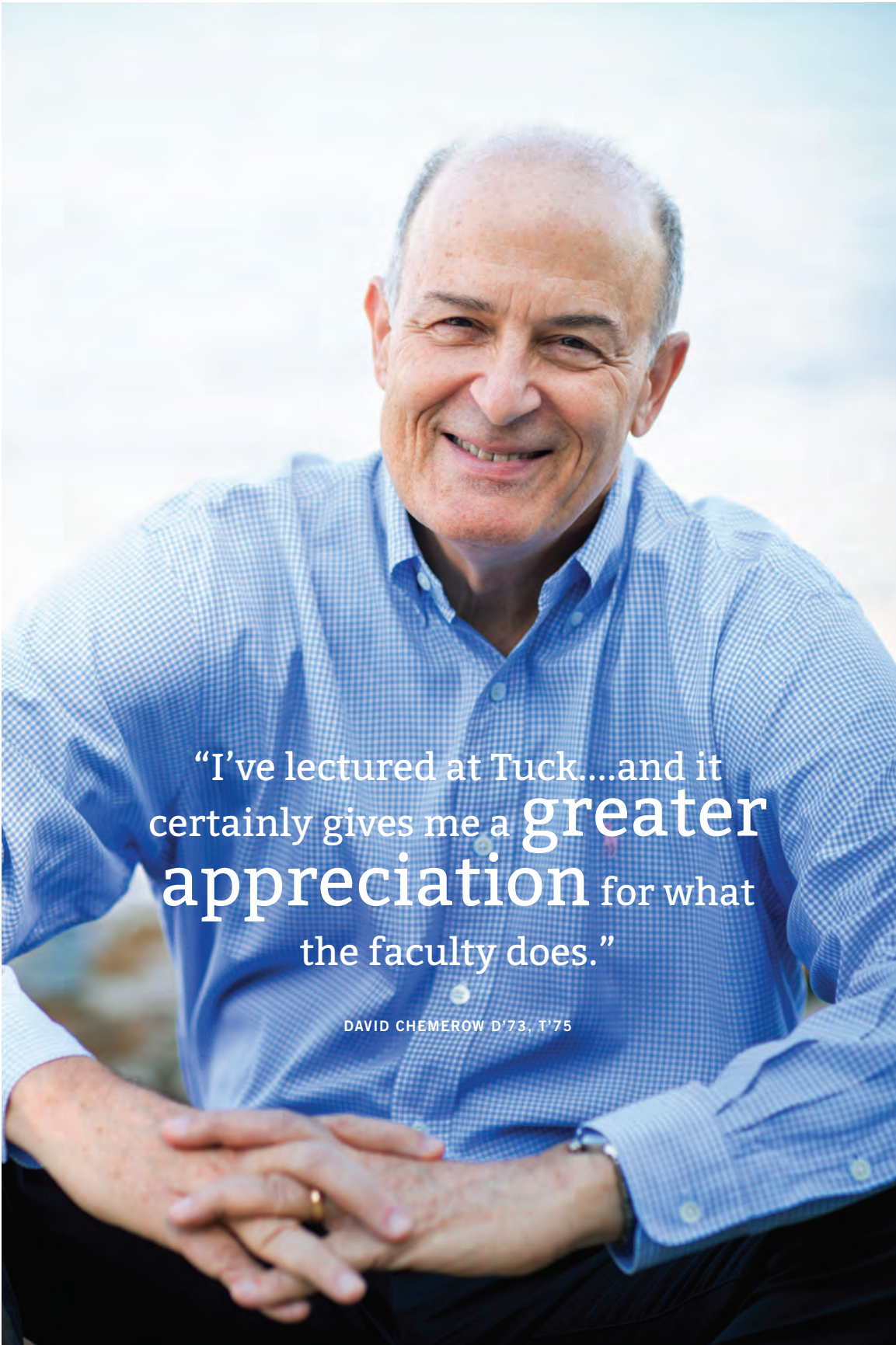
“Shortly after I joined American Can, I began returning to Tuck to interview and work on projects with ManEc students. I began giving larger amounts shortly thereafter, starting with a study nook, then a study room, and then a scholarship fund. And now the largest gift is for an endowed chair. Giving for faculty is something I've long wanted to do, but it took a while to be in a position to give a chair. Because of the way they structure the endowment it should live forever, and I'm very satisfied that when the time comes Dean Slaughter and his team will find the right person to fill it. That choice will depend on the school's needs at the time.

“I started in math and computer science at Dartmouth because I enjoyed it, not because I thought it was the future. Looking back now, it's hard to believe I was doing artificial intelligence as an undergraduate in 1972. I believe there's a need to continually look at where things are going. It's not so you can be doing the next trendy thing, but so you can have an educational program that's nimble enough to prepare students for whatever may come. The most important things I took away from Tuck were the abilities to think, write, and work effectively with others.”

DAVID CHEREROW D'73, T'75

BOARD MEMBER, RICEBRAN TECHNOLOGIES, DUNHAM'S ATHLEISURE, MARTHA'S VINEYARD PLAYHOUSE

After graduating from Tuck in 1975, David Chererow started his career with American Can Company, which had diversified from the can business to financial services and retail. His financial acumen and collaborative style brought success there and at a number of firms, notably Playboy Enterprises, where he served as CFO and later chairman of the board, and Rentrak, where he served as COO and CFO. A generous patron and frequent guest lecturer at Tuck, Chererow has been at the vanguard of the data revolution for more than two decades as a senior operating executive at major digital media and media measurement firms. He and his wife Doreen established the David I. Chererow T'75 Scholarship in 1999, and are in the process of endowing a new faculty chair.



“I’ve lectured at Tuck....and it
certainly gives me a **greater**
appreciation for what
the faculty does.”

DAVID CHEREROW D'73, T'75



“We need Tuck on the same level as our peers in **offering financial aid and scholarships** to very qualified individuals.”

YU-SAN KAN T'86

Engaging the World

Advancements in communication, transportation, and trade have contributed to a dramatic leveling in societies around the world and a corresponding surge of talented young leaders seeking world-class business education. Tuck has embraced this dynamic new environment with first-of-its-kind experiential programs, such as the TuckGO global requirement, and a vigorous commitment to building an inclusive and diverse community of outstanding students and educators from around the world.

Yu-San Kan T'86 seemed destined from birth to bridge two worlds. Her grandfather lived in San Francisco before the turn of the last century, only to return to China after the great earthquake of 1906. Her father, artist and calligrapher Wing-Lin Kan, came of age in a China roiled by the Japanese occupation and civil war. In 1949, he fled with his family to Hong Kong, where Yu-San was born, the youngest of four daughters.

“He wanted his children to get the best education they could, and in spite of the hardship he managed to send us all to study overseas,” says Kan, who studied art history at NYU. Though she is still passionate about art, an internship in a currency trading room shifted her career trajectory to Wall Street by way of Hanover. The self-professed city girl, who grew up in Hong Kong and came of age in the Big Apple, chose to pursue her MBA in the more intimate confines of Tuck.

“I felt the smaller class size would allow me to work closely with the faculty and really get to know my peers,” explains Kan, who was struck by the diversity of experience her classmates brought to Hanover. After graduation Kan spent a decade on Wall Street before returning full-time to Hong Kong in 1997, the same year the former British enclave returned to Chinese control. The city became the principal conduit for investment in mainland China’s resurgent economy, and Kan found herself at the financial confluence of East and West. Her comfort in both worlds, thanks in good measure to her time at Tuck, fueled a thriving financial career.

As a benefactor and in her role as a member of the Tuck Board of Advisors and chair of the Tuck Asian Council, Kan has worked diligently to help a new generation of Asian students contribute their talents to the Tuck community. “We recognize that we need to put Tuck on the same level as our peers that have been offering financial aid and scholarships to very qualified individuals, and the members of the Asian Council feel strongly that is something we need to do collectively,” she says.

She and her husband, transportation CEO Lincoln Leong, have generously backed Tuck’s international focus, notably through the Yu-San Kan T’86 Global Fund, which supports immersive courses in countries around the world. When a TuckGO program came to Shanghai, Kan arranged for students to spend the day with L’Oréal and Yue-Sai brand, a cosmetics company founded by her eldest sister in 1992 and later acquired by L’Oréal. “They got some insight on how a foreign company operates in China and the kind of opportunities and challenges they face,” she says.

YU-SAN KAN T’86

**CHAIR, TUCK ASIAN COUNCIL;
MEMBER, TUCK BOARD OF ADVISORS;
INVESTMENT DIRECTOR, YUE-SAI
HOLDING LTD.**

Yu-San Kan came to Tuck after an internship in foreign currency trading awakened a latent talent for finance. After graduation she worked on Wall Street, first with Citibank and then with Crédit Lyonnais, where she specialized in derivatives. That work brought her back to Hong Kong, first on a two-year assignment with Swiss Bank Corp. and then permanently with Morgan Stanley in 1997. She currently serves as a member of the Tuck Board of Advisors, chair of the Tuck Asian Council, and investment director of Yue-Sai Holding Ltd., as well as on the boards of a number of nonprofit organizations.

Investing in People

Tuck's historic excellence is grounded in a kind of alchemy, in which the interaction of extraordinary students and faculty creates a whole greater than its parts. This remarkable synergy is built on a unique mix of individuals, diverse in their backgrounds and experiences, united in their sense of curiosity and collaboration. As the world of business grows broader and more inclusive, the competition for such students among top business schools has become increasingly intense. Scholarship funds allow Tuck to enroll the most promising young leaders from around the world, regardless of their financial circumstances.

“I entered Tuck in the fall of 1987 and it couldn't have been better timing. I was really fascinated by the leveraged buyouts that were going on at that time, and I opened the newspaper one day at Tuck and read about the largest international leveraged buyout in history, and the photograph was a picture of a black man named Reggie Lewis celebrating the purchase of Beatrice International Foods for \$985 million.

“I saw it really as a symbol of what was possible.

“My dad was a letter carrier and my mom was a schoolteacher. She graduated from college, the first in our family, at 52 years old. So, being able to pay for school was always a consideration. During the summers I had pretty much every job you can imagine, and I worked at United Parcel Service for most of my senior year at Holy Cross. It was the late-night shift, from 10:30 p.m. until about 3:30 in the morning.

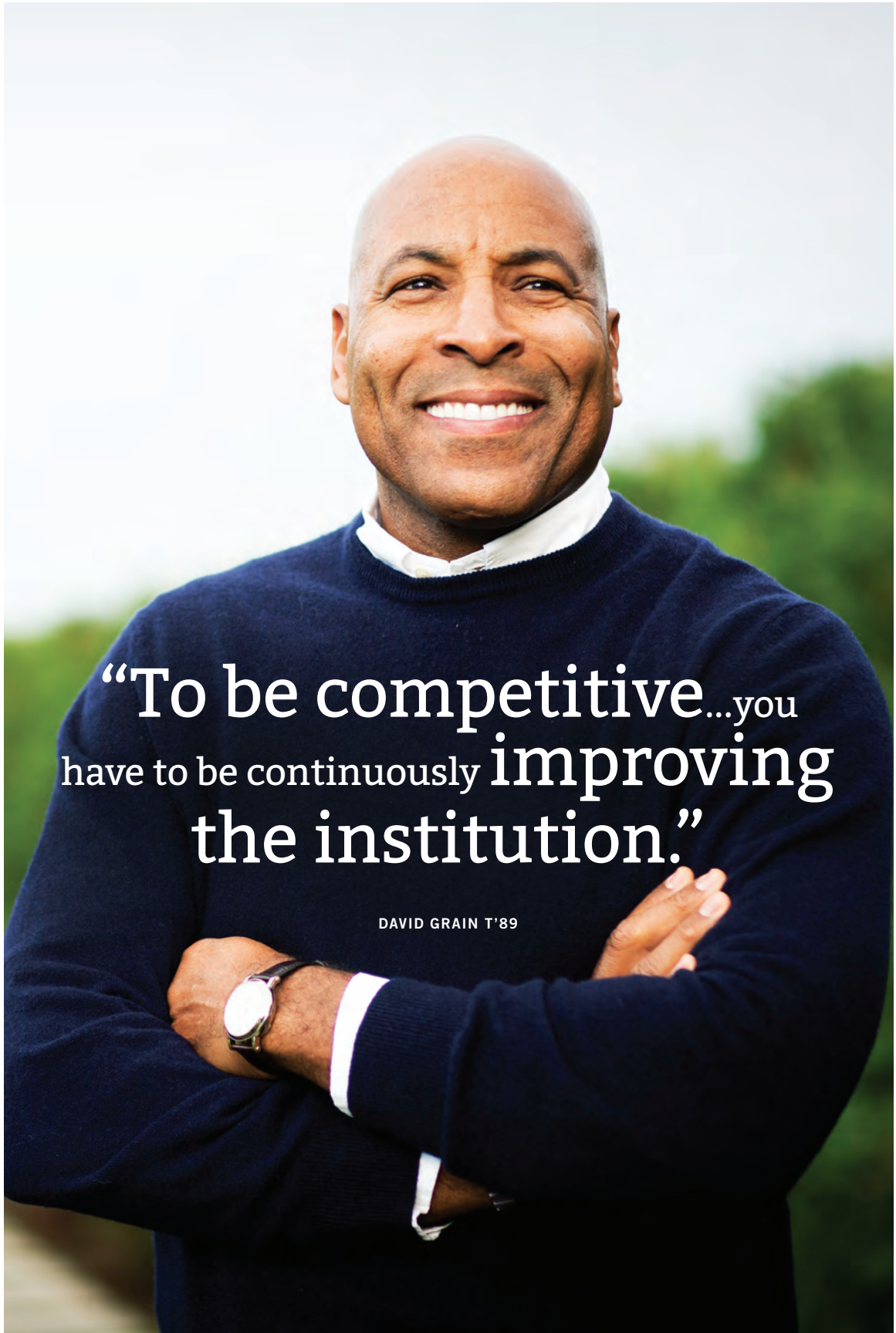
“Tuck made all the difference in preparing me for my professional career. It gave me the opportunity to take a step back and evaluate my skill sets and then also to develop those skill sets through the courses I took and relationships I developed with faculty and also administrators. The head of financial aid, Mado Macdonald, pretty much saved my life in my second year because I was running out of money. She helped me get the loans and grants to finish the year, which relieved a tremendous amount of pressure. That was only possible because she had scholarship money.

“In order to be competitive with other graduate business schools you have to be continuously improving the institution, and a strong faculty and talented students are your competitive advantage. I see that as the ambition that Dean Slaughter has for Tuck, and his leadership was really an inspiration to give back to the school, as well as seeing what others have done before me and around me in terms of giving back.”

DAVID GRAIN T'89

**FOUNDER AND MANAGING PARTNER,
GRAIN MANAGEMENT, LLC**

David Grain worked his way through Holy Cross and spent three years in municipal finance before coming to Tuck. After graduation he returned to Wall Street where he worked in mergers and acquisitions, including eight years at Morgan Stanley. After working on a deal involving AT&T, the telecommunications giant hired him to run its New England cable business. He later led the turnaround and public offering of cellular tower company Global Signal Inc. on behalf of Fortress Investments, which provided a 13-fold return to investors and positioned Grain to found Grain Management LLC, a private equity firm focused on the communications industry. He serves on Tuck's Board of Advisors and has given in support of faculty excellence and to endow the David J. Grain T'89 Family Scholarship.



“To be competitive...you
have to be continuously **improving**
the institution.”

DAVID GRAIN T'89



“We got so much out of our **Tuck**
experience that paying it forward...
is really **meaningful to us.**”

SUZANNE LIEB T'13

Volunteer Engagement

Tuck is well known for its collaborative learning style and the tight-knit community it fosters, both on campus and among alumni and friends around the world. This exceptional engagement contributes to Tuck's academic excellence and powerful professional network, and is reflected in the essential work of volunteers. As we report on campaign successes and the many generous contributions from members of the Tuck community, we celebrate the essential role that volunteer engagement plays in Tuck's continued excellence.

Suzanne Lieb brings a unique perspective to the Tuck Annual Giving Executive Committee, which she joined in 2015, two years after graduation. "I'm the young alumni representative," she says. "I'm the person on our executive committee who is a voice—not the only voice but a voice—around what some of the younger alumni are experiencing," she says.

Alumni in her cohort are still advancing in their careers and many carry significant student debt. That means the conversations about giving are different than they would be with older alumni, says Lieb, who also serves as Tuck Annual Giving [TAG] co-head agent for the class of 2013.

Though her classmates may not yet be in a position to make substantial gifts, the desire to contribute something is nearly universal, Lieb says, noting that more than 80 percent of the class has participated in TAG every year. That, she believes, is a reflection of Tuck's culture.

"I really in my heart believe in karma," she says. "We got so much out of our Tuck experience that paying it forward so that others can have that experience is really meaningful to us. Tuck got a lot of press when it announced the four attributes it looks for in candidates because one of the attributes is 'nice.' A lot of people thought, 'Really, for business?' But it's true. People at Tuck are engaged and they're smart and they want to win, but they do it in a constructive way."

At Tuck that culture is manifested in the highly supportive and collaborative learning environment, Lieb says, and it's reflected in the responsiveness of the network. "The fact that you can email 10 Tuck alumni and eight or nine of them will respond is a great example of paying it forward. It's part of the culture of the institution."

SUZANNE LIEB T'13

**VICE PRESIDENT, COLUMBIA
THREADNEEDLE INVESTMENTS U.S.**

Suzanne Lieb is vice president and head of product marketing at Columbia Threadneedle Investments U.S. She has been the Tuck Annual Giving co-head agent for the class of 2013 since graduation, and joined the Tuck Annual Giving Executive Committee in 2015. In addition to her volunteer work and TAG contributions, Lieb has given to the Next Step: Transition to Business program in honor of her late father, Richard Lieb, who voluntarily joined the Marines and commanded an infantry platoon in Vietnam. After retiring from the Marines, he went on to a business career.

Transformative Giving

To further its bold tradition of innovative and transformative business education, Tuck is investing strategically in non-MBA programs that foster new opportunities for pioneering teaching methods, student recruitment, and mentorship. Among these are the Business Bridge Program for students and new graduates of liberal arts colleges, and the Next Step program for military veterans and elite athletes translating their talents to the business world. To forge connections and foster a community of lifelong learners, Tuck also is investing in alumni programming and career resources to ensure the influence of the MBA program persists through life.

In her first job after Amherst, Sheelah Sullivan T'01 was a utility player of sorts for the CEO of a small startup, handling a plateful of business problems her English major hadn't prepared her for. "I realized that to feel confident and be taken seriously, I needed a language and set of business skills that I did not currently have," she says. "So I decided to go to business school."

Tuck gave Sullivan the skills and support network to land a job at one of the most quantitative firms in New England, Boston Consulting Group. "My classmates practiced those case interviews with me, and that team collaboration turned my initial nervousness into confidence because I was highly prepared," she says. "That to me is what Tuck is about."

The trademark mix of competition and collaboration at Tuck reminded Sullivan of her family's dinner table in Wellesley, Mass. Four of her five siblings have MBAs from elite business schools, including her brother Sean Riley T'05. (The fifth—"the smart one," Sullivan says with a laugh—earned her master's and became a teacher.)

"My parents set high expectations, but I think they're most proud of the fact that we're all nice, normal people," Sullivan says. "My dad had his own accounting firm and my mother was a nurse who raised the six of us. When she only had four of us still at home she went back and got a PhD. I still remember her writing out her dissertation by hand down in the basement at night."

Her mother's example, and her own experience at Tuck, reinforced the notion that anyone can write a second act, if only they have the language. It also explains why Tuck's Next Step Program resonated so strongly with Sullivan and her husband Dan. The two-week program helps veterans and athletes transition to careers in business, a change Dan Sullivan made when he left the Army, earned his MBA, and founded a data analytics company serving the energy

industry, called PowerAdvocate. The Sullivans whiteboarded the business plan in a Tuck study room during Sheelah's first year there, when Dan was working in Boston and visiting Hanover most weekends. He developed a deep affinity for Tuck, recognizing in the campus culture the same kind of esprit de corps he'd found in the military.

After graduation Sullivan began a finance career and volunteered as the Tuck Annual Giving class agent for her class of 2001, a position she's held now for nearly 18 years. The work has given her an appreciation of the powerful role individual donors play at Tuck.

She learned of the Next Step program at a reunion weekend in 2016. The timing was fortuitous. "My husband and I were starting to think strategically about where we wanted to donate and make a lasting impact." Next Step, with its emphasis on second acts and military connection, seemed the perfect fit.

"Both Dan and I felt there was a huge need for this program, because these are really high-achieving individuals. They're doing very complex work in the military, but when they come out they're not getting the right jobs because they don't speak the language of business," she says. "Their talent is not being recognized."

The Sullivans' gift helped get the program off the ground in 2017 and Dan has taken an active role in the Next Step program. "He speaks to the veterans and athletes about his experience, and that it's not necessarily a straight line to success," Sheelah Sullivan says, adding that some of her husband's best hires have been ex-military.

"We recognized immediately that the qualities that make veterans successful—teamwork and collaboration—are also hallmarks of Tuck," Sullivan says. "Next Step was a perfect marrying of our desire to support veterans and Tuck."



SHEELAH SULLIVAN T'01

Sheelah Sullivan worked as a consultant at Boston Consulting Group, in business development and strategic planning for the Wellington Management Company, and as an investor relations consultant with Bain Capital. She has served as the Tuck Annual Giving class agent for the class of 2001 since graduation, and with her husband Dan has given generously in support of Tuck's Next Step program. They have four daughters; Sullivan, who played varsity soccer at Amherst, coaches all of their soccer teams.

“Next Step was a perfect marrying of our desire to support veterans and Tuck.”

SHEELAH SULLIVAN T'01



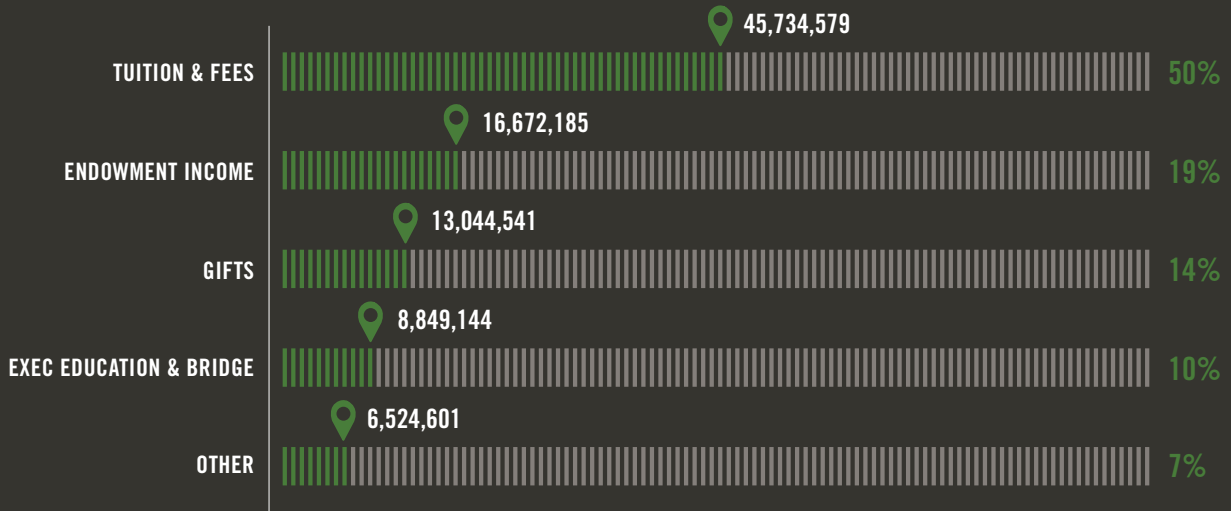
“Research matters. It’s how we
push on the frontiers of knowledge, and that’s what’s
going **to affect Tuck’s reputation**
long term.”

DAN FEILER, ASSOCIATE PROFESSOR OF BUSINESS ADMINISTRATION
PAUL E. RAETHER T’73 FACULTY FELLOW



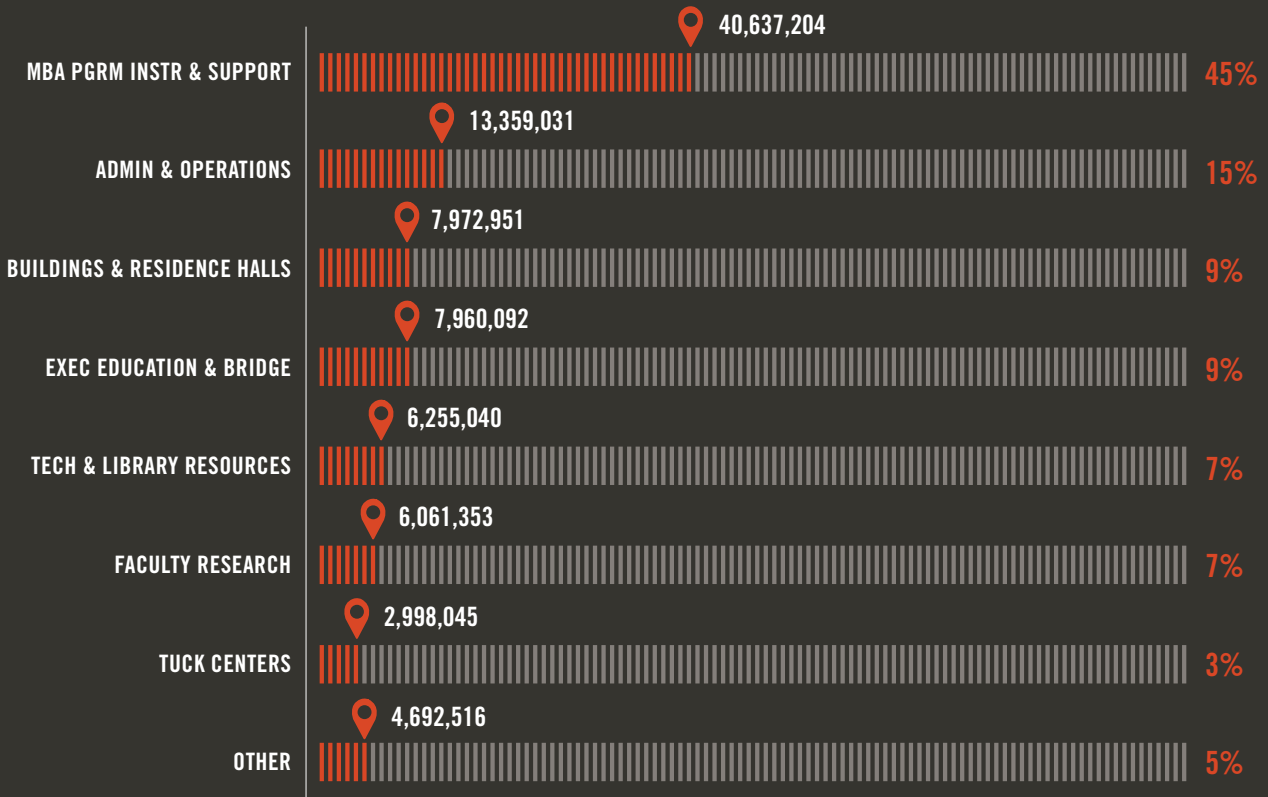
OPERATING REVENUES 2017-18

TOTAL: \$90,825,050



OPERATING EXPENSES 2017-18

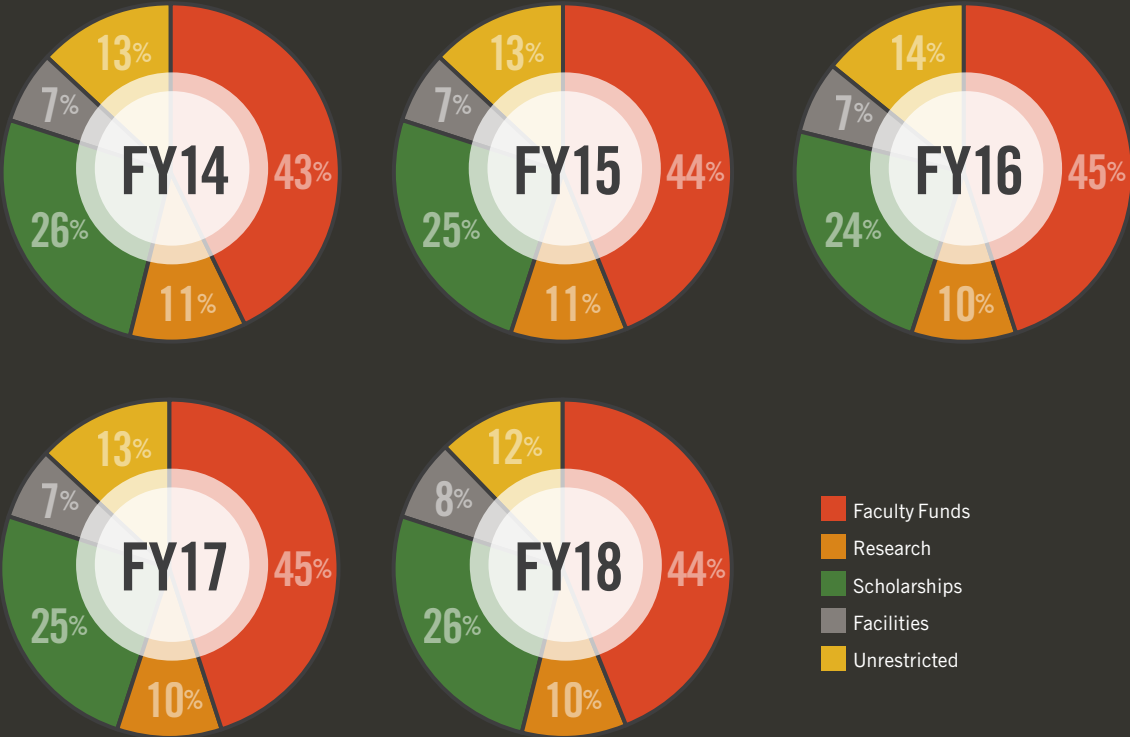
TOTAL: \$89,936,232



MARKET VALUE OF THE ENDOWMENT

Fiscal Year 2014-18 (in \$Millions)

	FY14	FY15	FY16	FY17	FY18
Faculty Funds	132.2	146.2	146.4	157.9	173.6
Research	35.0	36.1	32.2	37.5	39.0
Scholarships	79.7	82.7	79.0	87.6	101.1
Facilities	21.1	23.8	23.8	26.6	33.6
Unrestricted	42.0	43.3	43.4	44.3	48.0
Total Value	310.0	332.1	324.8	353.9	395.5





“We need Tuck. We need that approach of business discipline, and we need that approach of **business discipline with compassion.**”

DAMALI RHETT T'06
DIRECTOR OF BUSINESS MANAGEMENT, NEXTERA ENERGY



Tuck Leadership Boards

2017–2018

Tuck relies on alumni leadership on a number of critical boards to advise our top initiatives and strategic direction.

BOARD OF ADVISORS

Tuck's first Board of Advisors (formerly Board of Overseers) was established in 1951. Its members are responsible for advising the dean of the Tuck School on the strategic direction and mission of the institution.

CHAIR

Christopher J. Williams T'84

Mary Elyse Allan D'79, T'84
Sue Ellis Allon T'89
Charles Ayres T'87
Zdenek Bakala T'89
James P. Esposito T'95
Peter C. Georgiopoulos T'87
David J. Grain T'89
Roger C. Hochschild T'90
John M. Jacquemin T'73
Peter A. Kadas T'90
Yu-San Kan T'86
Donald R. Kendall Jr. T'76
Helen W. Kurtz T'97
Jie Lian T'01
Arthur Lindenauer D'58, T'59
Roger J. Lynch T'95
Richard F.X. McArdle Jr. T'86
Thomas J. McInerney T'82
Susan Blake Meaney T'86
Christina M. Takoudes Morrison T'93
Theodore E. Niedermayer T'88
Paul E. Raether T'73
Daniel R. Revers T'89
Tore Rynning-Nielsen T'85
Alexander H. Schwoerer T'02
Warren C. Smith Jr. T'83
David P. Southwell T'88
Russell W. Steenberg T'83
Langley Steinert T'91

George J. Still Jr. T'84
Robert B. Stockman T'81
Jennifer S. Uhrig T'87
Michael D. Ward T'92
James M. Weber T'86

EX OFFICIO

Carolyn Dever
Philip J. Hanlon D'77
Michael E. Koester T'99
Carlos Rodriguez-Pastor Jr. T'88
Matthew J. Slaughter

MBA COUNCIL

Established in 2002, the MBA Council (formerly MBA Advisory Board) focuses on Tuck's MBA program, providing advice and perspective on issues of importance to the MBA experience.

CHAIR

Michael E. Koester T'99

Ann Akichika T'93
Errik B. Anderson D'00, TH'06, T'07
Darci Lea Darnell Bolenbaugh T'00
Alastair M. Borthwick T'93
Rick Cardenas T'98
Michael A. Carusi T'93
Gordon J. Coburn T'90
Di M. Daych T'85
Stephen Rodney DuBois T'00
Rebecca Emmons Duseau T'96
Deirdre Marlane Findlay T'00
Peter J. Friedman T'03
Kristiana Helmick T'98
John B. Hill III T'95
Allison Polley Hirsch D'89, T'98
Amy E.B. Houston T'97
Todd Thomas Liker T'00

James M. Lindstrom T'01
Mark D. Mandel T'94
Daniel T. Myers T'95
Charles W. Newton IV T'97
Caroline G. Rosenberg T'05
Michael T. Sload T'89
Karl A. Spielmann T'97
Yancey L. Spruill T'97

EX OFFICIO

Sally O. Jaeger
Praveen K. Kopalle
Matthew J. Slaughter

ASIAN COUNCIL

Established in 2014, the Asian Council (formerly Asian Advisory Board) collaborates with Tuck's leadership on best strategies for recruiting students from Asia, enhancing career opportunities in the region, and informing Tuck's Asia-focused programming and curriculum.

CHAIR

Yu-San Kan T'86

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2017–2018

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Established in 2001, the Center for Business, Government & Society Advisory Board supports and provides strategic advice to the center. Members share their knowledge and experience to strengthen the impact of the center's work.

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Established in 1998, the Center for Private Equity and Venture Capital (formerly the Center for Private Equity and Entrepreneurship) Board of Advisors helps guide and advise the center's ongoing academic research and serves as a conduit to the larger private equity professional community. Its members act as resources, advisors, and mentors to Tuck and Dartmouth students.

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Established in 2015, the Center for Health Care (formerly the Healthcare Initiative) MD/MBA and MPH/MBA Joint-Degree Programs Advisory Committee supports the continued development and success of the health care-related joint-degree programs. Members share their insight, experience, and knowledge to support and advise Tuck faculty and joint degree students.

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In support of The Tuck Difference: The Campaign for Tomorrow's Wise Leaders, visionary donors established the following funds in the period from July 1, 2017, through June 30, 2018. All other historic named funds can be found online at www.mytuck.dartmouth.edu/funds.

ENDOWED FUNDS

PEOPLE: Supporting Tomorrow's Wise Leaders

Alvarez Lindstrom Family Scholarship Fund

Established by James M. Lindstrom T'01.

Cardenas Family Scholarship Fund

Established by Tammy and Rick Cardenas T'98.

Dragone Family Scholarship

Established by Allan R. Dragone Jr. T'82.

Gardner G. and Abbie E. Emmons Scholarship Fund

Endowed by Rebecca Emmons Duseau T'96 in honor of her grandparents.

Stanley Geller D'47, T'48 Tuck Scholarship Fund at the Tuck School of Business at Dartmouth

Endowed by Stanley Geller D'47, T'48.

Hynes Family Scholarship

Endowed by Kathy and Keith S. Hynes T'78.

JPS3 Family Tuck Scholarship Fund

Endowed by an anonymous donor.

Kendall Family Scholarship Fund

Established by Donald Kendall T'76 to provide general scholarship aid for MBA students at the Tuck School.

Barry R. Linsky D'63, T'64 Scholarship

Endowed by Jane and Barry R. Linsky D'63, T'64.

Rynning-Nielsen Family Scholarship

Established by Silja and Tore Rynning-Nielsen T'85.

Tuck Asian Council Scholarship Fund

Established by members of the Tuck Asian Council, with a preference for citizens of Asia.

Tuck European Council Scholarship Fund

Established by Tore Rynning-Nielsen T'85 and members of the Tuck European Council, with a preference for citizens of Europe.

Tuck Latin American Council Scholarship Fund

Established by members of the Tuck Latin American Council, with a preference for citizens of Latin America.

Thomas Nelson Willins 1937 Memorial Fund

Established through a bequest from Thomas N. Willins Jr. D'37 for the purpose of scholarship aid to Tuck students.

PEOPLE: Sustaining Excellence in Research and Teaching

The Doreen L. and David I. Chmerow D'73, T'75 Professorship at the Tuck School of Business at Dartmouth

Established by Doreen L. and David I. Chmerow D'73, T'75 to further Tuck's commitment to maintaining an excellent faculty and interdisciplinary learning environment.

Wei-Chung Bradford Hu T'89 Faculty Excellence Fund

Established by Wei-Chung Bradford Hu T'89, this fund provides support for Tuck faculty research and teaching.

Brooke and Hap T'76 Stein Family Faculty Excellence Fund

Established by Brooke and Martin "Hap" Stein T'76, this fund provides support for Tuck faculty research and teaching.

PROGRAMS: Transforming Business Education through Innovation

Anonymous Next Step Program Fund

Established by anonymous donors to support the Next Step: Transition to Business program, which provides military veterans and elite athletes with business training and career guidance.

The Colin Blaydon Private Equity and Venture Capital Fund

This endowed fund was established in honor of Colin C. Blaydon's founding and longtime leadership of the Center for Private Equity and Entrepreneurship (now the Center for Private Equity and Venture Capital) and to commemorate his retirement in June 2018 after more than four decades of service to Tuck as a faculty member and dean.

Hirsch Family Scholarship Fund

This scholarship to support students in the Tuck Business Bridge Program was created by Allison Polley Hirsch D'89, T'98 and Andrew J. Hirsch T'97.

Patricia A. Palmiotto Business & Society Fund at the Tuck School of Business

Established by gifts from family, friends, and Tuck alumni in memory of Pat Palmiotto, former executive director of the Center for Business and Society, now the Center for Business, Government & Society, and designed to support the center in its work of preparing business leaders for the evolving complexities of today's global economy.

Pitt Miller Family Scholarship

Established to support students in the Tuck Business Bridge Program, through a gift by Jamie E. Pitt Miller T'02 and Barrington Pitt Miller.

The Tuck Bridge Endowed Scholarship Fund

This scholarship fund was created by an anonymous foundation to provide scholarship in the Tuck Business Bridge Program. The foundation will match gifts from other donors to this endowed fund made through June 30, 2020.

Uhrig Family Fund for Business Bridge Scholarship

Established by Jennifer S. Uhrig T'87 and Jonathan M. Uhrig T'87.

PLACES: Creating Spaces That Inspire Learning

The following donors made gifts to support Tuck's classrooms, study rooms, and serendipitous spaces—places that foster Tuck's uniquely personal, connected, and transformative learning experience. Each will be recognized through the naming of a unique space at the Tuck School.

- Eugene H. Bauer T'66 *
- Michael A. Carusi T'93
- Lincoln Leong and Yu-San Kan T'86
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- Steven S. Tseng D'95, T'01

DEAN'S STRATEGIC PRIORITY FUNDS

Michele and Mark Mandel T'94 Dean's Strategic Priorities Fund

Endowed to support the strategic priorities of the dean of the Tuck School of Business.

CURRENT-USE FUNDS

PROGRAMS

Alumni Career Development Fund

Established by Stewart L. Cutler T'83 for Tuck's initiative to support and counsel alumni in career transition.

Center for Private Equity and Venture Capital Fund

This current-use fund was established in honor of Colin C. Blaydon's founding and longtime leadership of the Center for Private Equity and Entrepreneurship (now the Center for Private Equity and Venture Capital) and to commemorate his retirement in June 2018 after more than four decades of service to Tuck as a faculty member and dean.

Di M. Daych T'85 Healthcare Initiative Fund

Established by Di M. Daych T'85 this fund supports the Healthcare Initiative (now Tuck's Center for Health Care) mission to foster leadership and management solutions in health care.

Thad T'95 and Margaret Hill Career Exploration Fund

Established by Margaret and John B. Hill III T'95 to support students interested in exploring careers in the energy sector.

Michele and Mark Mandel T'94 Fund for Business Bridge Scholarship

Established to support deserving students who are attending the Tuck Business Bridge Program.

Steinert Fund for Entrepreneurship at Tuck

Established by Langley Steinert T'91 to support the Tuck Center for Entrepreneurship in the planning, development and execution of programs that foster a broad and interdisciplinary entrepreneurship community across the institution, with preference for creating opportunities for undergraduates and Tuck students to learn and work together.

Tuck Bridge Scholarship Program Administration and Outreach Fund

Established by Majorie N. and Peter J. Friedman T'03.

DEAN'S STRATEGIC PRIORITY FUNDS

Emily and Errik Anderson D'00, TH'06, T'07 Dean's Strategic Priorities Fund

Established by Emily S. and Errik Anderson D'00, TH'06, T'07 to support the strategic priorities of the dean of the Tuck School of Business.

Stephen and Nisha DuBois T'00 Dean's Strategic Priorities Fund

Established by Nisha Patel DuBois T'00 and Stephen Rodney DuBois T'00 to support the strategic priorities of the dean of the Tuck School of Business.

With Thanks to Our Campaign Contributors

Tuck is pleased to recognize the generous donors listed below who have made cumulative gifts and pledges to The Tuck Difference: The Campaign for Tomorrow's Wise Leaders totaling \$2,500 or more during the period from July 1, 2014, through June 30, 2018. This includes contributions to Tuck Annual Giving and new pledges and gifts to Tuck's people, programs, and places.

To see the complete 2018 TAG Honor Roll of Giving, go to www.tuck.dartmouth.edu/honorroll.

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