

DEPAUW



DEPAUW GOLD WITHIN



Messaging Hierarchy

BRAND PROMISE DePauw is a top tier national liberal arts and sciences university that, through the fusion of academic excellence and vast experiential opportunities, prepares leaders for personal and professional success.

PILLARS

GOLD STANDARD SUCCESSFUL EDUCATION ALUMNI

LAUNCHPAD GOLD FOR LEADERS COMMITMENT

POWERFUL NETWORK OF SUPPORT

CORE SUPPORTING MESSAGES

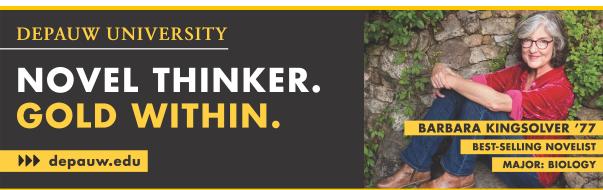
Accomplished professors teach and mentor in small classes, in an inclusive, supportive and beautiful livinglearning community.

Alumni are a virtual "who's who" in every profession—including CEOs, doctors, lawyers, Pulitzer/ Nobel winners, authors, journalists & entrepreneurs – who provide opportunities

Academic rigor and immersive experiential, professional & cocurricular learning cement career-readiness.

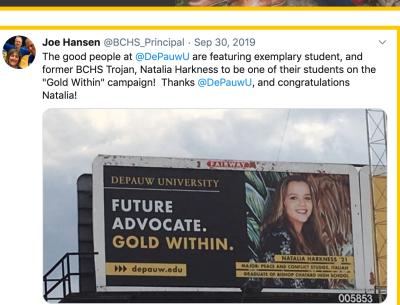
We stand behind the positive outcome of every student who earns a DePauw degree. From Day 1, students have individual faculty and career advisors, plus peer and alumnimentors, who support their personal and professional growth

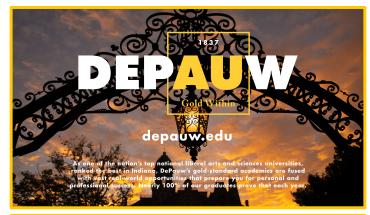
Proof Points for Each Pillar Developed Separately



Outdoor, sponsorships, Pacers & Colts program sponsorship, Celtics sponsorship (Celtics Coach Brad Stevens is an alumnus)













SOFTWARE SAVANT. GOLD WITHIN.

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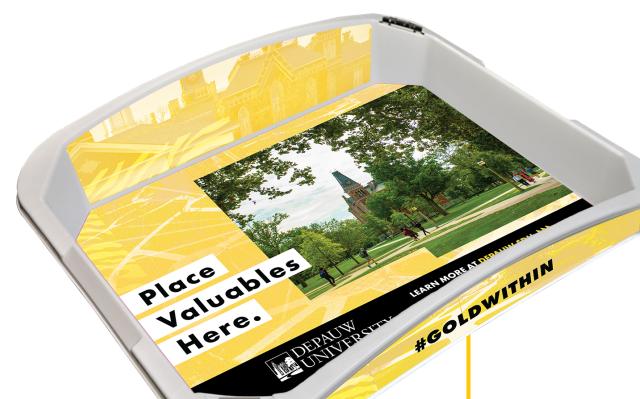
Celebrating students – connecting to Indy high schools: Boards were located near "hometown" high schools

DEPAUW UNIVERSITY

FUTURE DIRECTOR. GOLD WITHIN.

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TSA BINS

Impressions/mo	542,594
# Bins	595

Overall cost \$50K

• September - May

Total Impressions: 4,340,752

CPI: \$86.00

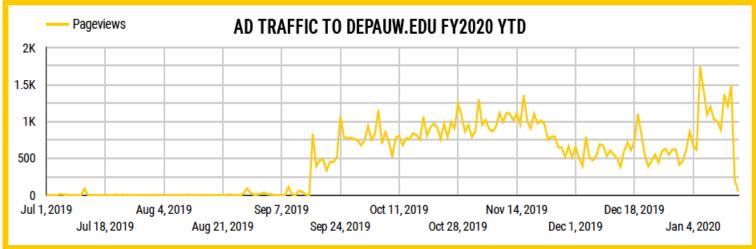








GITAL ADVERTISING	FY2020 YTD	FY2019 END	FY2018 END
Impressions	12,676,134	14,431,166	13,480,617
Clicks	58,088	36,448	39,703
Click Through Rate	0.46%	0.26%	N/A
Total Conversions +52%	3,085	2,030	1,037
Conversion Rate	5%	5.5%	2.6%
Cost Per Conversion	\$58.17	\$138.29	Avg. \$250
Current Spend	\$179,465	N/A	N/A
TOTAL COST FULL FISCAL	\$226,386	\$218,525	\$280,000



Social Media





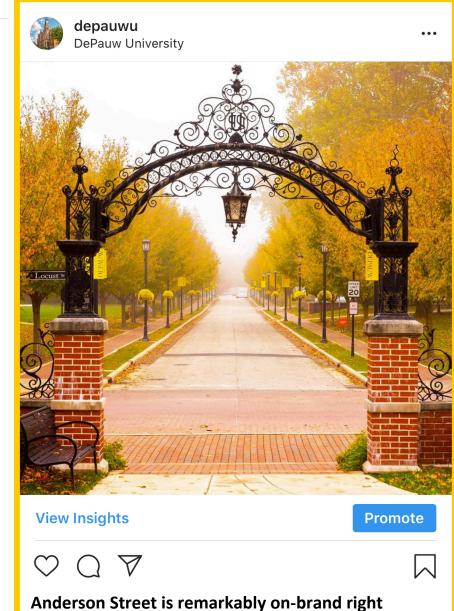
Nothing like waking up to @DePauwU
East College covered in snow to start
my day! Today is going to be a good
day! #depauw #allinfordepauw
#goldwithin



We're still working on a final tally for the day, but we wanted to thank all the alumni, faculty, staff, parents, and students (!!!) who went #AllInForDePauw.

Your spirit and generosity are truly #GoldWithin.





now #GoldWithin

now. 🐼 🤝 #depauw

Sharing the #Gold Within: Publications, Internal Recognition, PR & Storytelling

WHAT DOES GOLD WITHIN MEAN TO YOU?

ASON ANDERS '97 • BRET BAIER '92 • JON FORTT '98 • JILI
REDERICKSON '92 • STEPHEN HAYES '93 • ROB JOHNSON '90 •
BARBARA KINGSOLVER '77 • CHRISTINE OLSON '92 • BILL RASMUSSEN
54 • BEN SOLOMON '10 • JAMES C. ALLING '83 • JEFF HARMENING
89 • ANGIE HICKS '95 • ELISA VILLANUEVA-BEARD '98 • CLARENDA
M. PHILLIPS '92 • NEWTON CRENSHAW '85 • NISREEN EL-SHAMAYLEH
04 • LEE HAMILTON '52 • VERNON JORDAN '57 • KAREN KONING
ABUZAYD '63 • DAN QUAYLE '69 • CHINONYE CHUKWU '07 • JOSEPH
ELUMMERFELT '58 • BILL HAYES '47 • DREW POWELL '98 • PHAREZ

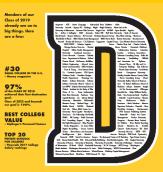
GOLD WITHIN: UNCOMMONLY SUCCESSFUL ALUMNI

WHITTED '82 • JOSEPH P. ALLEN '59 • PERCY L. JULIAN '20 • FERID MURAD '58 • WALLACE "J" NICHOLS '89 • MICHAEL A. AKINBOLA '09 • ROB BORAS '92 •

RAD BROWNELL '91 • WATCHEN NYANUE '05 • JOE ROGOWSKI '00 BRAD STEVENS '99 • ERIC STISSER '94 • EVE WRIGHT TAYLOR '96 •

Publications: DePauw Outcomes are Gold Within





DISTINCTLY
DEPAUW
Alumni
Outcomes



DePauw makes an impact on our students during their four years – in the classrooms, on the field, at home and abroad. And our alumni go on to do big things after DePauw. No matter where you travel, study, perform or work, as a Tiger you will always be







Internal Staff Recognition: Digital Screens





Internal Recognition: First-Year Seminar Faculty Banners



DePaûw

ALSO IN THIS ISSUE

The Storytellers / The High-Flyin' Class of '92 / Practitioner or Consumer? Pulliam Center Prepares Students / and many new features

BEN SOLOMON '10

What Makes You GOLD WITHIN?

A new branding campaign celebrates DePauw's successful alumni and students and recognizes the distinctive qualities of a DePauw education – the characteristics that make members of the DePauw community "Gold Within."

The campaign was kicked off recently when 31 billboards were erected across metropolitan Indianapolis to tell the success stories of 20 alumni (with some repeats) and the prospects of a successful future for eight students, all thanks to their Pauw education.

ant young people who are considering higher education to recognize 'auw alums find professional success and also enjoy a lifelong feeling of tedness with something larger than themselves," said Deedle Dowdle,

resident of communications and marketing.
Id is more than our school color; a DePauw
Ication epitomizes the gold standard for
ademic excellence. The tagline takes advantage
If DePauw's name – that is, the "Au" within the
university's name is the chemical symbol for gold.

"On campus and after graduation, our students and alumni carry DePauw's gold within for the rest of their lives."

The concept of "Gold Within" recognizes that had varied experiences at DePauw but ormon bond, Dowdle said. "Individuals' vary greatly, depending on the times,

sses, professors, peers, housing choice and innumerable other
"she said. "But all of our alums share the common experience of a
tion and DePauw's connectedness, the intangible force that makes
thin.' We hope our alumni will tap into that and we hope prospective
ecognize that they, too, can pursue the distinctive experiences
a DePauw education and explore personally what 'Gold Within' means

wdle said that the university is designing merchandise, such as T-shirts, that will bear the "Gold Within" tagline and be available for purchase.



What makes you Gold Within? We want to know! Send an email to communicate@depauw.edu to tell us why you're Gold Within. #46
NATIONAL LIBERAL ARTS COLLEGES

- U.S. NEWS & WORLD REPORT

#1

NATIONAL LIBERAL ARTS COLLEGE IN INDIANA, U.S. NEWS & WORLD REPORT

DEPAUW UNIVERSITY

CONSERVATION VIRTUOSO. GOLD WITHIN.

b) depauw.edu

ANNA URSO '13
THE HATURE CONSERVANCE
MAJOR: MUSIC PERFORMANCE, ENVIRONMENTAL REGISTENCE

12th

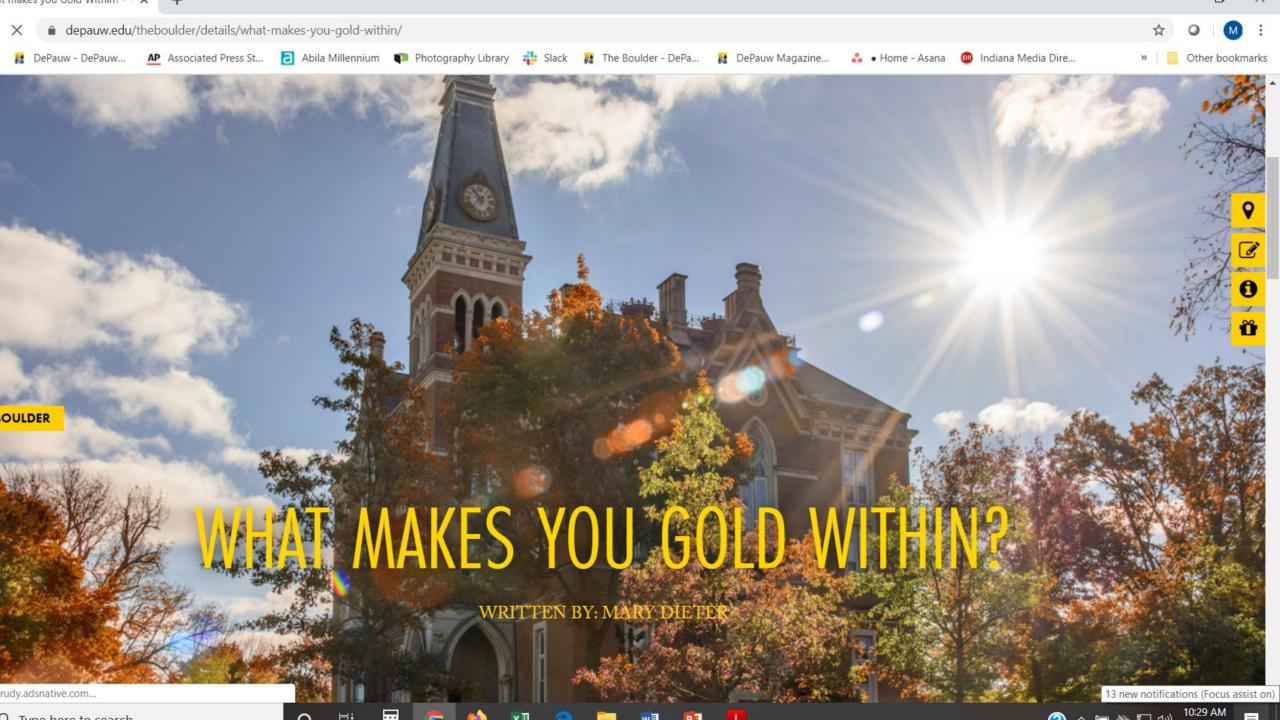
IN NATION FOR FULBRIGHT SCHOLARS



IN COUNTRY FOR STUDY ABROAD

Best College Value 2019

- KIPLINGER'S



Internal



