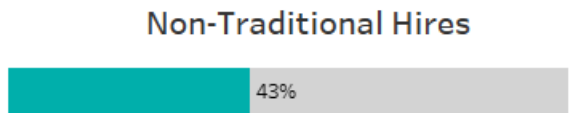
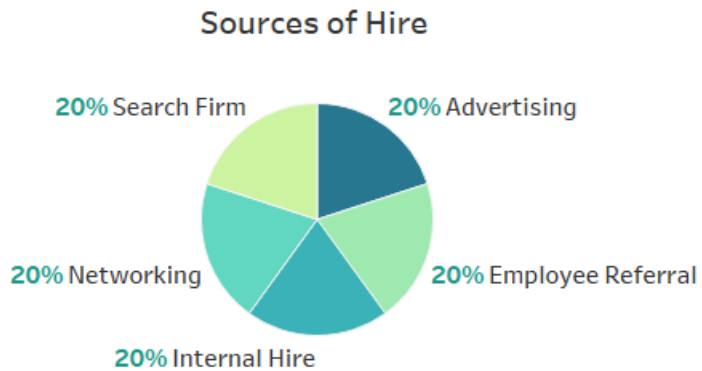
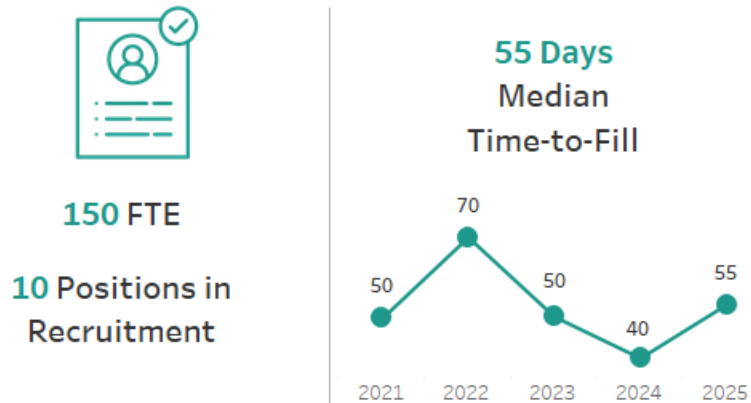


Caltech

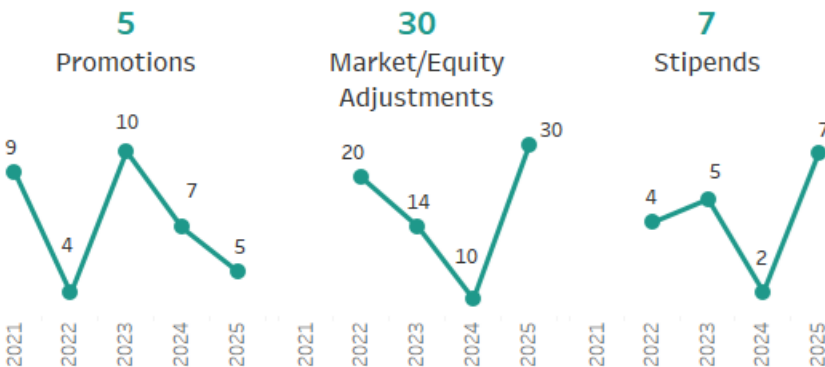
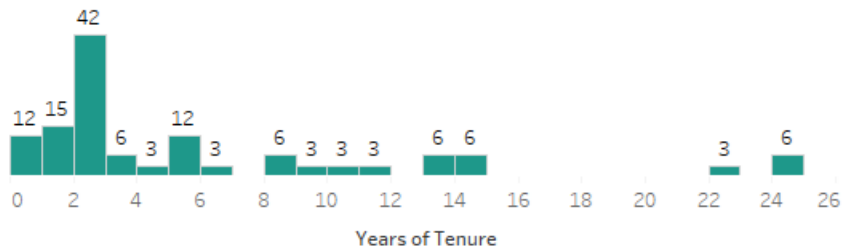
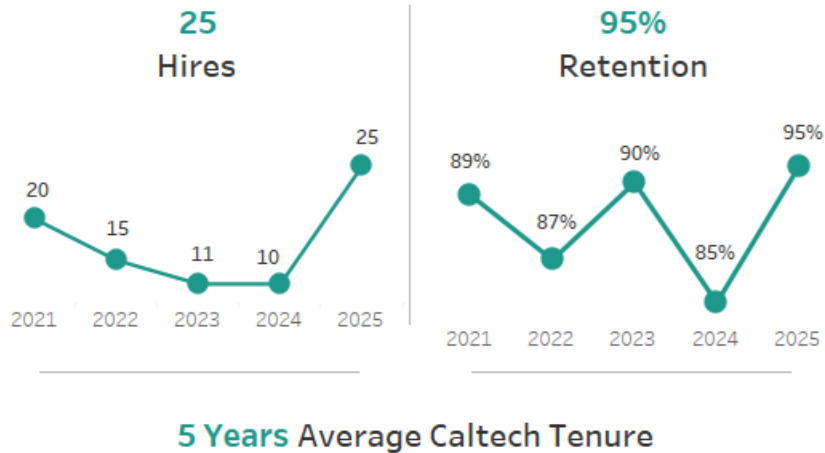
Talent Management Dashboard Project



Talent Acquisition



Talent Mobility

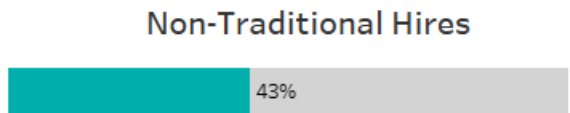
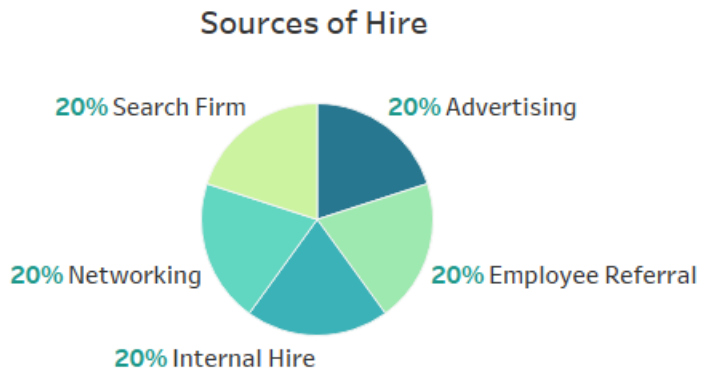
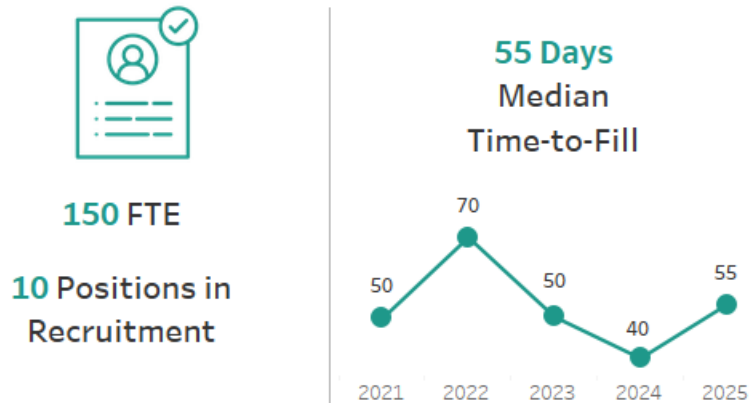


Benchmarking

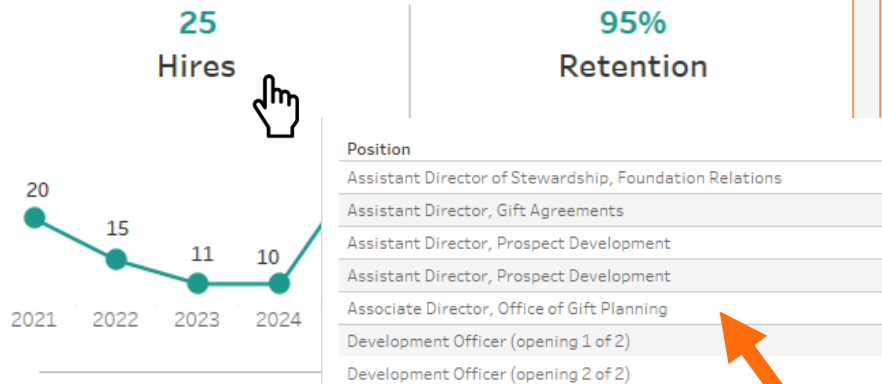
Most recent data displayed.



Talent Acquisition

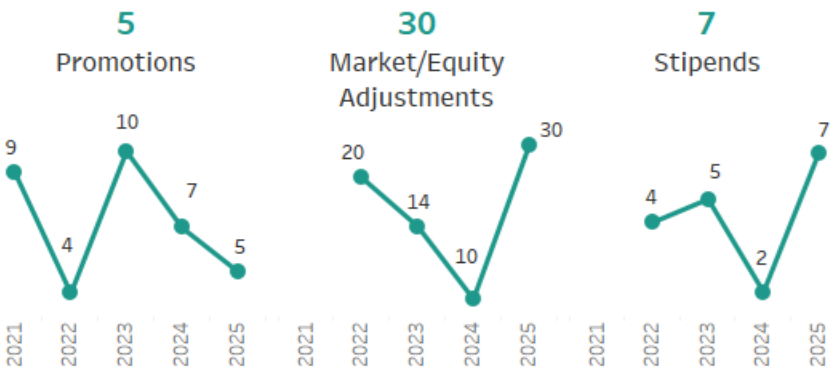
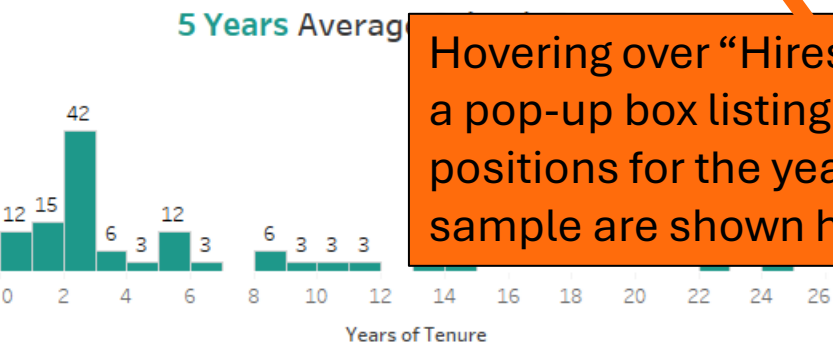


Talent Mobility



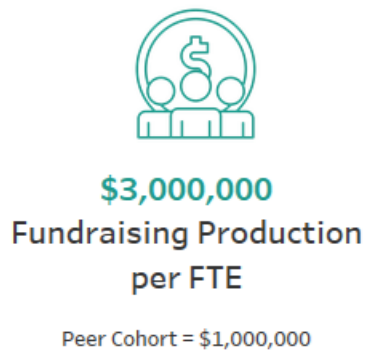
Position

Assistant Director of Stewardship, Foundation Relations
Assistant Director, Gift Agreements
Assistant Director, Prospect Development
Assistant Director, Prospect Development
Associate Director, Office of Gift Planning
Development Officer (opening 1 of 2)
Development Officer (opening 2 of 2)



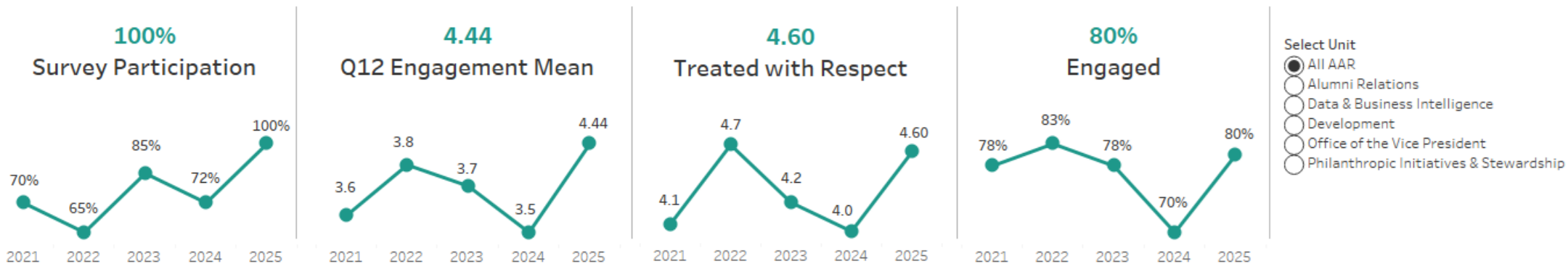
Benchmarking

Most recent data displayed.



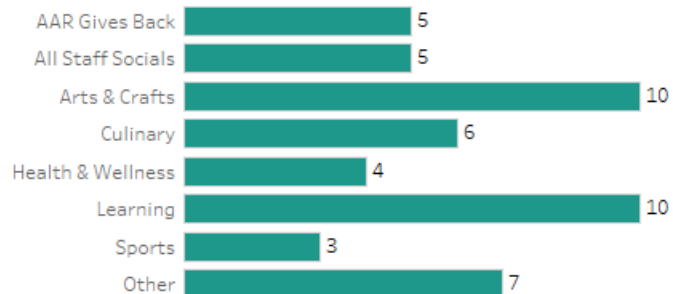
Hovering over "Hires" turns on a pop-up box listing all hired positions for the year (a small sample are shown here).

Gallup Engagement Survey

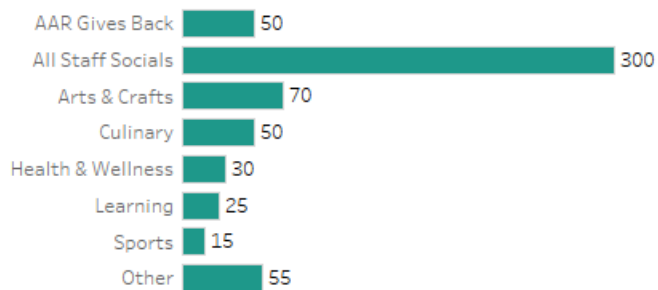


#AARTogether

50 Programs

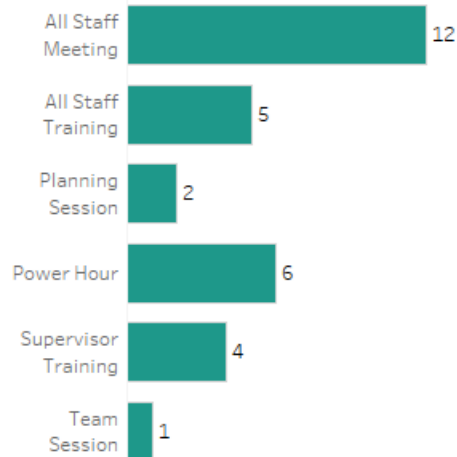


295 Total Participations



Professional Learning & Development

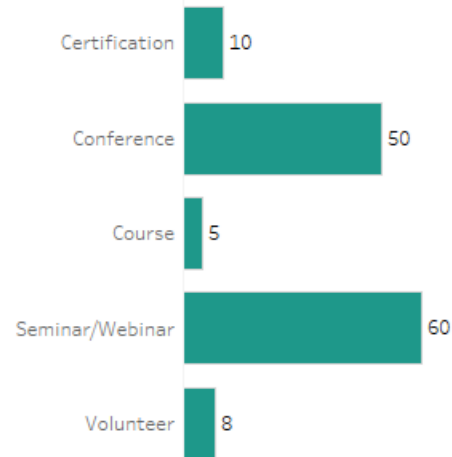
30 Internal



\$50,000

Total Internal Investment

133 External



\$150,000

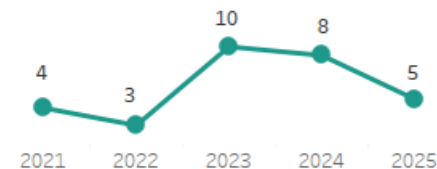
Total External Investment
with 75 Participants

20

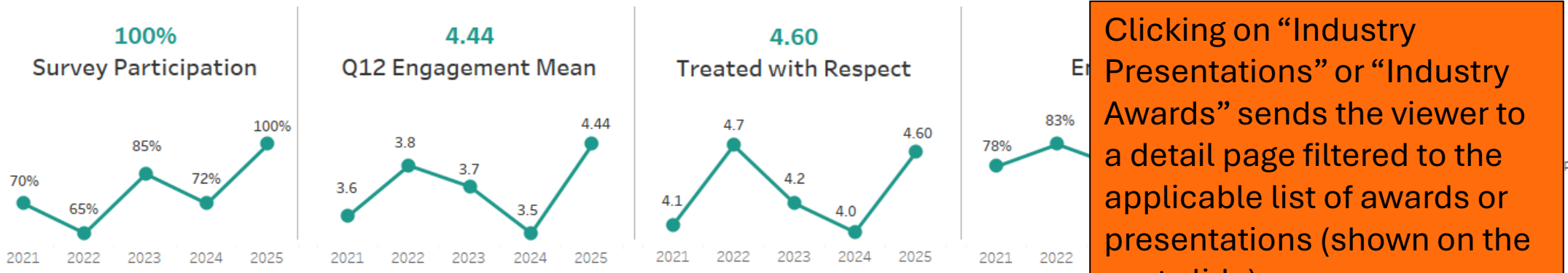
Industry
Presentations

5

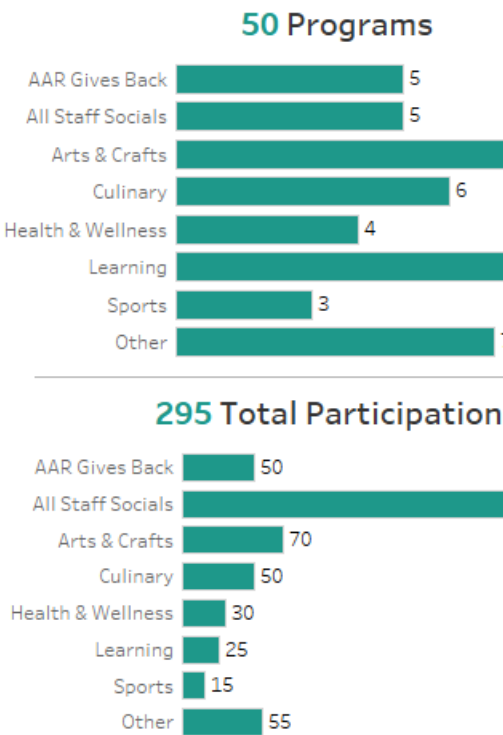
Industry Awards



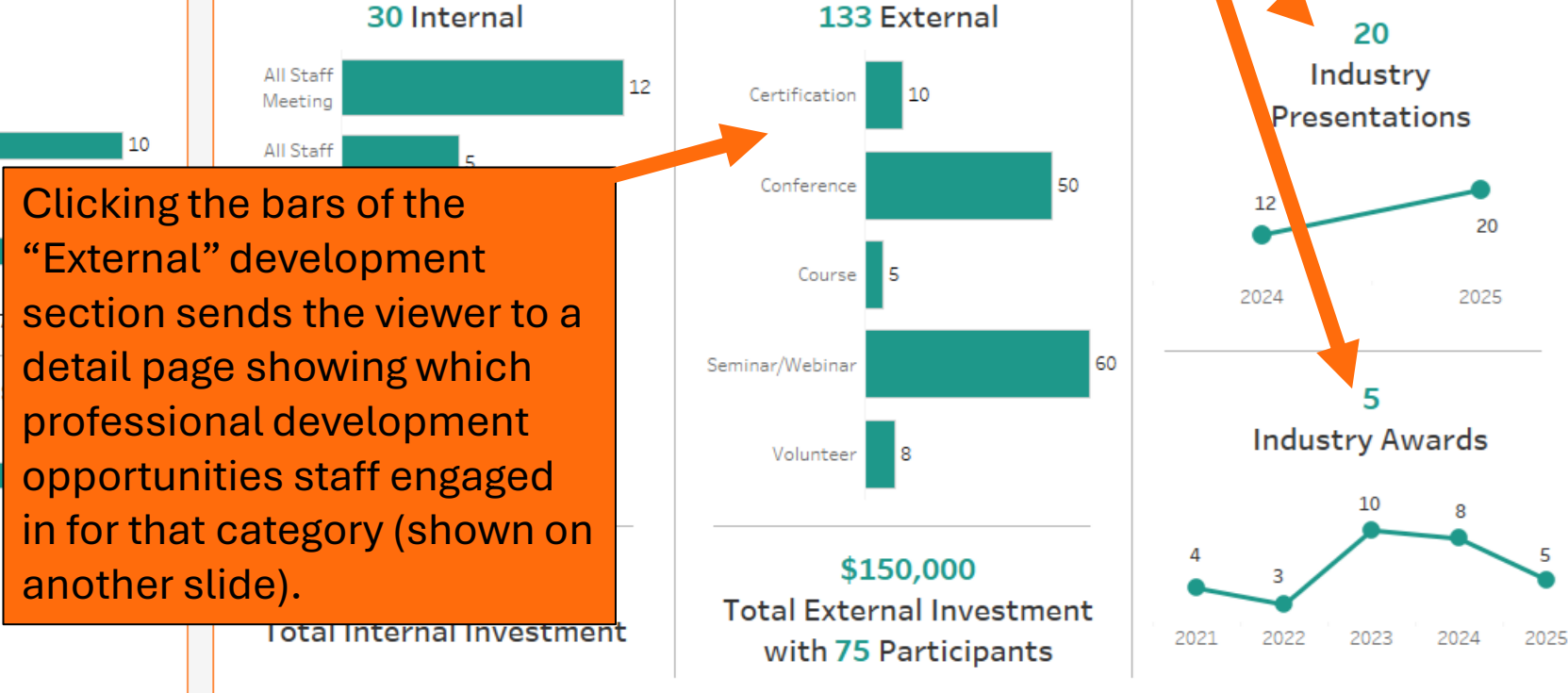
Gallup Engagement Survey



#AARTogether



Professional Learning & Development



Confidential 1/23/2026		Industry Awards and Presentations					
Fiscal Year	Organization	Program	Project Title	Category	Level	Staff	Industry Entry Type
2026	CASE District VII	Best of CASE District VII Award	A Grand Adventure	Storytelling		Advancement Communications	Award
2026	CASE District VII	Best of CASE District VII Award	Connecting data through Hubble	Advancement Services Initiatives (More Than 25 Staff)		Advancement Information Services	Award
2026	CASE District VII	Best of CASE District VII Award	Prospect Parking Lots	Data and Analytics		Advancement Analytics	Award
2026	CASE District VII	Best of CASE District VII Award	Stewarding Pledges for Success	Data and Analytics		Advancement Information Services	Award
2026	CASE District VII	Best of CASE District VII Award	The Caltech Fund’s 2024 Giving Day Turtle Pond Event	Special Events: Online (One-time Events)		Caltech Fund	Award
2026	CASE District VII	Best of CASE District VII Award	The Daghlilian Trio	Writing: Profile (1,000+ Words)		Advancement Communications	Award
2026	CASE District VII	Best of CASE District VII Award	Walter Burke Institute for Theoretical Physics Celebrates 10 Year Anniversary	Videos: Fundraising and Stewardship (Long)		Philanthropic Initiatives and Stewardship	Award
2025	aasp	2024 aasp Summit	Data for the Data People: Metrics, KPIs, and OKRs for Advancement Services			Mark Longo	Presentation
2025	aasp	2025 aasp Summit	A New Approach to Partnership: Using collaboration and fun to support our new hires!			Cynthia Mikimoto, Steve Minslow	Presentation
2025	aasp	2025 aasp Summit	AASP Plenary: A Panel Discussion on Trends and Emerging Practices			Kelly Douglas	Presentation
2025	aasp	2025 aasp Summit	Advancement Services: The Next Generation			Mark Longo, Lisa Farella, Omar Manlapaz	Presentation
2025	aasp	2025 Summer Series Deep Dive ”Innovative Impact - Trends, Str..	Empowering Advancement: Leveraging Content Management Tools to Drive Operational and Philanthropi..			Mark Longo, Grace Brock, Corinna Ho, Jose Valdez	Presentation
2025	aasp	Aspire Awards	Navigating Uncertainty - How the Eaton Fire Sparked Innovation	Technology & Innovation	Sapphire	Data & Business Intelligence	Award
2025	aasp	Aspire Awards	Stewarding Pledges for Success: Caltech Pledge Management Dashboard	Gift Administration & Data Services	Sapphire	Data & Business Intelligence	Award
2025	Advancement Leadership Lab	Higher Ed Advancement Leadership	Assigned Project Presentations			Katrina Onderdonk; Rick Robertson; Sarah Schneider	Presentation
2025	Apra	Apra Prospect Development 2025	Pre-conference: Apra Fundamentals: Relationship Management			Cynthia Mikimoto	Presentation
2025	CASE	CASE Management Institute	Faculty			Katrina Onderdonk	Presentation
2025	CASE	Circle of Excellence	Connecting Data through Hubble	Advancement Services Initiatives (More than 25 Staff)	Bronze	Data & Business Intelligence	Award
2025	CASE	Circle of Excellence	Prospect Parking Lots	Data and Analytics	Gold	Data & Business Intelligence	Award
2025	CASE	Circle of Excellence	Stewarding Pledges for Success	Data and Analytics	Silver	Data & Business Intelligence	Award
2025	CASE	Circle of Excellence	The Caltech Fund’s 2024 Giving Day Turtle Pond Event	Special Events: Online (One-time Events)	Silver	Caltech Fund	Award
2025	CASE	District VI	From Surviving to Thriving: The Power of Wellness in Driving Middle-class Entrepreneurial Success			Katrina Onderdonk	Presentation

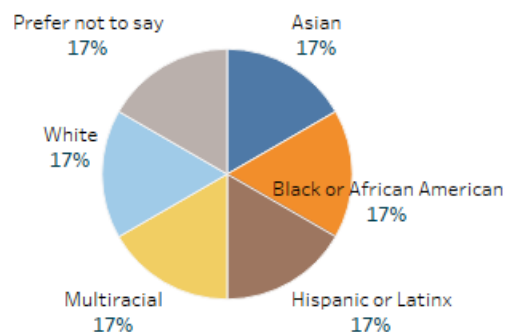
Confidential 1/23/2026Professional Learning and Development								
Fiscal Year	Staff Attendee	Organization or Institution Name	Program Name	Development Category	Format	Location	Development Type	Speaker?
2025	XXXXXXXXXX	Google	Google Analytics (GA4) Certification course	Certification	Online		External	No
2025	XXXXXXXXXX	Digital Summit	Digital Marketing Community Conference	Conference	In Person	Philadelphia, PA	External	No
2025	XXXXXXXXXX	University of Bristol	PhD in Anthropology & Archaeology	Degree	Online	Online	External	
2025	XXXXXXXXXX	AASP	2025 AASP Summit	Conference	In Person	Reno, NV	External	No
2025	XXXXXXXXXX	Lilly School Principles of Fundraising	Principles of Fundraising	Course	In Person	Indianapolis, IN	External	No
2025	XXXXXXXXXX	National Parent Fundraising Consortium	Annual Parent Conference	Conference	In Person	Ithaca, NY	External	No
2025	XXXXXXXXXX	Coursera	Excel Basics for Data Analysis	Course	Online	Online	External	
2025	XXXXXXXXXX	AASP	AASP Summit	Conference	In Person	New Orleans, LA	External	No
2025	XXXXXXXXXX	TIAA Kaspick	2025 TIAA Kaspick Summer Workshop	Conference	In Person	Chicago, IL	External	No
2025	XXXXXXXXXX	Ensign Partners	Executive Coaching	Coaching	Online		External	
2025	XXXXXXXXXX	CASE	Gifts and Records Workshop	Conference	In Person	Portland, OR	External	No
2025	XXXXXXXXXX	CASE	CASE Drive 2025	Conference	In Person	New Orleans, LA	External	No
2025	XXXXXXXXXX	Coursera	Google Project Management	Certificate	Online		External	
2025	XXXXXXXXXX	CASE	Transformational Gifts 2025	Conference	In Person	San Diego, CA	External	No
2025	XXXXXXXXXX	Indiana University Lilly School of Fundraising	Certificate in Fundraising Leadership	Certification	Online		External	
2025	XXXXXXXXXX	AASP	2025 Summer Series Deep Dive "Innovative Impact - Trends, Strategies and Tactics"	Conference	Online		External	Yes
2025	XXXXXXXXXX	Apra	Apra Prospect Development 2025	Conference	In Person	Baltimore, MD	External	No
2025	XXXXXXXXXX	CARA	Board Member	Volunteer	Online		External	
2025	XXXXXXXXXX	CARA	Online Conference	Conference	Online		External	No
2025	XXXXXXXXXX	AASP	2025 AASP Summit	Conference	In Person	Reno, NV	External	Yes
2025	XXXXXXXXXX	Apra	Apra Prospect Development 2025	Conference	In Person	Baltimore, MD	External	Yes
2025	XXXXXXXXXX	CARA	AI, Safeguarding the Human Element	Seminar/Webinar	Online		External	No



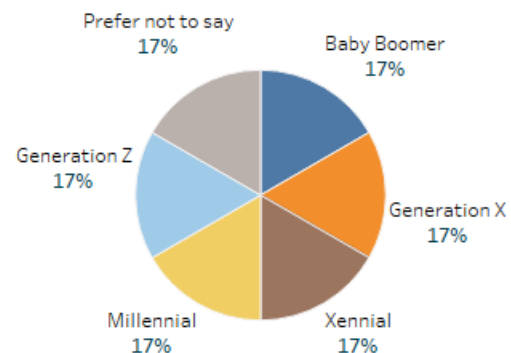


Demographics

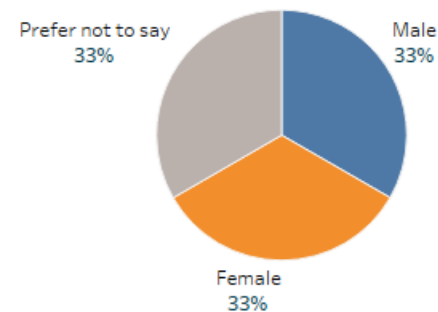
Race/Ethnicity



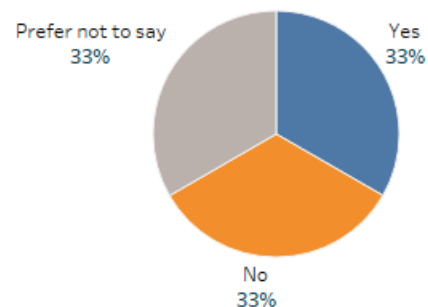
Generation



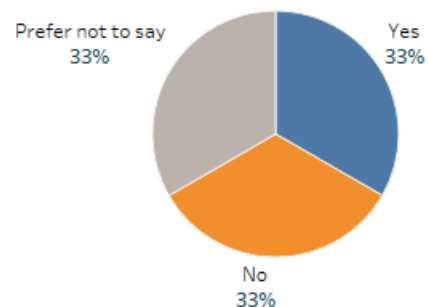
Gender Identity



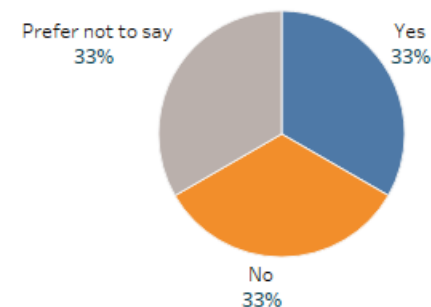
LGBTQ+



Caretaker of Children



Caretaker of Adults



Caltech Mobility Survey

10
Median Miles
Commuted



Miles Commuted

