| 5 "11" | | | %Unique | | |
|--|--------|--------------|---------|---------------|-------------|
| Email Name | Sent | Unique Opens | Opened | Unique Clicks | Unsubscribe |
| Tuesday, October 22, 2019 Email 1B- Announcement - Current Donor | 2,718 | 752 | 30% | 63 | 1 |
| | 2,710 | 732 | 30% | 03 | 1 |
| Email 1C - Announcement - Past Giving Day Donor | 2,906 | 1,076 | 38% | 150 | 1 |
| Email 1D - Announcement - GenO | 34,312 | 4,487 | 13% | 76 | |
| Email 1E - Announcement - LYBUNT | 8,011 | 1,803 | 24% | 84 | 6 |
| Email 1F - Announcement - SYBUNT | 6,807 | 1,141 | 18% | 40 | 10 |
| Email 1G - Announcement - LTL/Non | 78,225 | 8,935 | 12% | 160 | |
| Email 11 - Announcement - Current Parent | 18,876 | | 25% | 253 | |
| Email 1J - Announcement - Former Parents | 3,984 | 706 | 19% | 233 | |
| Tuesday, October 29, 2019 | 3,704 | 700 | 1 7 70 | 23 | ۷۱ |
| Email 2B - One Week - Current Donor | 2,977 | 779 | 28% | 13 | 4 |
| Email 2C - One Week - Past Giving Day | 2,711 | 777 | 2070 | 10 | ' |
| Donor | 2,587 | 931 | 37% | 46 | 3 |
| Email 2D - One Week - GenO | 28,640 | 5,019 | 18% | | 49 |
| Email 2E - One Week - LYBUNT | 7,509 | 1,816 | 26% | 40 | 12 |
| Email 2F - One Week - SYBUNT | 6,516 | 1,231 | 20% | 10 | |
| Email 2G - One Week - LTL/Non | 73,630 | 9,816 | 14% | 82 | 112 |
| Email 2H - One Week - International | 9,045 | 1,713 | 19% | 17 | 7 |
| Email 21 - One Week - Current Parent | 18,714 | 5,123 | 28% | 110 | 22 |
| Email 2J - One Week - Former Parents | 3,812 | 753 | 21% | 6 | |
| Email 2K - One Week - Students (Law) | 200 | 123 | 62% | 5 | 0 |
| Email 2L - One Week - Students (SR) | 3,747 | 1,583 | 42% | 25 | 2 |
| Email 2M - One Week - Faculty/Staff | 8,635 | - | - | - | - |
| Wednesday, October 30, 2019 | | | | | |
| Email 3a - Syracuse Abroad | 13,314 | 3,098 | 23% | 33 | 21 |
| Email 3b- OVMA | 3,813 | 835 | 22% | 44 | 0 |
| Email 3c - University College | 10,157 | 1,927 | 19% | 24 | 22 |
| Thursday, October 31, 2019 | | | | | |
| Email 4a - Whitman | 18,851 | 4,037 | 22% | 41 | 26 |
| Email 4b - ECS | 12,742 | 2,958 | 23% | 27 | 22 |
| Email 4C - Education | 11,166 | 2,493 | 23% | 39 | 16 |
| Email 4d - VPA | 13,352 | 2,520 | 19% | 27 | 20 |
| Email 4E1 - Hillel | 4,560 | 983 | 22% | 13 | 27 |
| Email 4e2 - Hendricks | 6,012 | 1,252 | 21% | 34 | 16 |
| Friday, November 1, 2019 | | | | | |
| Email 5A1 - A&S Young Alumni | 9,028 | 1,898 | 21% | 5 | |
| Email 5A2 - A&S | 25,351 | 4,722 | 19% | 61 | 31 |
| Email 5B - Law | 6,154 | 996 | 16% | 14 | 4 |
| Email 5C - Falk | 11,269 | 1,728 | 15% | 13 | 16 |
| Email 5D1 - Library/Special Collections | 86 | 46 | 53% | 3 | 0 |
| Email 5D2 - Library/Blackstone LaunchPad | 4,044 | 1,563 | 39% | 66 | 9 |

| Email 5D3 - Library/Student Employee | 610 | 182 | 30% | 1 | 0 |
|---|----------------|---------|-----|-------|-----|
| Email 5D4 - Library/Dean | 938 | 438 | 47% | 46 | 2 |
| Email 5E - ESE | 13,766 | 4,022 | 30% | 31 | 21 |
| Saturday, November 2, 2019 | | | | | |
| Email 6A - Newhouse | 16,947 | 3,950 | 24% | 37 | 21 |
| Email 6B - Maxwell | 18,133 | 3,797 | 21% | 69 | 22 |
| Email 6C - iSchool | 6,430 | 1,284 | 20% | 20 | 7 |
| Email 6E - Architecture | 2,853 | 822 | 29% | 9 | 3 |
| Email 6F - Parents | 19,241 | 7,579 | 30% | 181 | 17 |
| Monday, November 4, 2019 | | | | | |
| Email 7A - Board Reminder | 323 | 144 | 45% | 11 | 1 |
| Email 7B - Ambassador Checklist | 343 | 249 | 73% | 64 | 0 |
| PRE-LAUNCH TOTALS | <i>551,334</i> | 105,879 | 19% | 2,148 | 804 |
| Tuesday, November 5, 2019 | 4:00:00 AM | | | | |
| Email 8A - 4am Launch - VIP | 1,029 | 320 | 31% | 47 | 1 |
| Email 8B - 4am Launch - Current Donor | 3,134 | 759 | 24% | 44 | 5 |
| Email 8C - 4am Launch - Past Giving Day Do | 2,551 | 885 | 35% | 192 | 2 |
| Email 8D - 4am Launch - GenO | 33,880 | 4,337 | 13% | 45 | 49 |
| Email 8E - 4am Launch - LYBUNT | 7,412 | 1,620 | 22% | 70 | 9 |
| Email 8F - 4am Launch - SYBUNT | 6,561 | 1,092 | 17% | 31 | 8 |
| Email 8G - 4am Launch - LTL/Non | 74,264 | 8,684 | 12% | 95 | 108 |
| Email 8H1 - 4am Launch - International Can | 454 | 99 | 22% | 4 | 1 |
| Email 8H2 - 4am Launch - International UK | 226 | 42 | 19% | 2 | 0 |
| Email 8H3 - 4am Launch - International ME | 402 | 72 | 18% | 1 | 0 |
| Email 8H4 - 4am Launch - International Chir | 225 | 39 | 17% | 4 | 0 |
| Email 8H5 - 4am Launch - International Kor | 374 | 68 | 19% | 1 | 0 |
| Email 8H6 - 4am Launch - International Indi | | 43 | 10% | 1 | 0 |
| Email 8H7 - 4am Launch - International Asia | | 114 | 22% | 6 | 1 |
| Email 8I - 4am Launch - Current Parent | 18,808 | 4,361 | 23% | 189 | 23 |
| Email 8J - 4am Launch - Former Parents | 3,874 | 762 | 20% | 24 | 20 |
| Email 8K - 4am Launch - Students (Law) | 200 | 99 | 50% | 3 | 0 |
| Email 8L - 4am Launch - Students (SR) | 3,728 | 1,358 | 36% | 32 | 2 |
| Email 8M - 4am Launch - Students (UNDG) | | 4,036 | 29% | 58 | 15 |
| Email 8N - 4am Launch - Faculty/Staff | 8,635 | - | - | - | - |
| Email 80 - 4am Launch - Friend | 10,697 | 2,135 | 20% | 69 | 37 |
| Tuesday, November 5, 2019 | 8:00:00 AM | | | | |
| Email 9A - OVMA | 3,922 | 720 | 20% | 45 | 8 |
| Email 9B - Hendricks | 675 | 121 | 18% | 4 | 3 |
| Email 9C - Libraries | 6,570 | 1,409 | 22% | 51 | 23 |
| Email 9D - WAER | 1,048 | 248 | 24% | 20 | 2 |
| Email 9E - UC | 10,169 | 1,341 | 14% | 18 | 25 |
| Email 9F - Law | 6,259 | 907 | 15% | 24 | 4 |
| Email 9G - Architecture | 2,397 | 456 | 20% | 19 | 2 |
| Email 9H - iSchool | 3,727 | 629 | 17% | 13 | 1 |

| Email 91 - Falk | 9,856 | 1,162 | 12% | 22 | 12 |
|--|-------------|--------|--------|-----|-----|
| Email 9J - ECS | 9,199 | 1,519 | 17% | 31 | 7 |
| Email 9K - Newhouse | 13,482 | 2,076 | 16% | 52 | 21 |
| Email 9L - A&S | 24,933 | 3,934 | 16% | 78 | 40 |
| Tuesday, November 5, 2019 | 10:00:00 AM | | | | |
| Pledge Reminder | 156 | 112 | 72% | 41 | 0 |
| Tuesday, November 5, 2019 | 12:00:00 PM | | | | |
| Email 10A - Noon Series #1 - VIP | 1,027 | 292 | 29% | 20 | 2 |
| Email 10B - Noon Series #1 - Current | | | | | |
| Donor | 3,256 | 686 | 23% | 21 | 5 |
| Email 10C - Noon Series #1 - Past Giving | | | | | |
| Day Donor | 2,526 | 784 | 32% | 81 | 2 |
| Email 10D - Noon Series #1 - GenO | 33,806 | 4,002 | 12% | 39 | 56 |
| Email 10E - Noon Series #1 - LYBUNT | 7,321 | 1,372 | 20% | 37 | 13 |
| Email 10F - Noon Series #1 - SYBUNT | 6,540 | 908 | 15% | 20 | 8 |
| Email 10G - Noon Series #1- LTL/Non | 74,125 | 7,358 | 10% | 39 | 124 |
| Email 10H - Noon Series #1 - International | 2,639 | 359 | 14% | 11 | 2 |
| Email 10I - Noon Series #1 - Current | | | | | |
| Parent | 18,790 | 3,660 | 20% | 111 | 17 |
| Email 10J - Noon Series #1 - Former | | | | | |
| Parents | 3,854 | 625 | 17% | 17 | 13 |
| Email 10K - Noon Series #1 - Students | | | | | |
| (Law) | 200 | 104 | 52% | 1 | 0 |
| Email 10L - Noon Series #1 - Students | | | | | |
| (SR) | 3,727 | 1,460 | 39% | 13 | 3 |
| Email 10M - Noon Series #1 - Students | | | | | |
| (UNDG) | 13,944 | 3,884 | 28% | 38 | 11 |
| Email 10N - Noon Series #1 - Faculty/Staff | 8,635 | - | 4.50/ | - | - |
| Email 100 - Noon Series #1 - Friend | 10,637 | 1,437 | 15% | 31 | 38 |
| Tuesday, November 5, 2019 | 4:00:00 PM | | | | |
| Email 11A - 4pm Ambassador Push - Current Donor | 2.210 | 750 | 250/ | 20 | / |
| | 3,218 | 750 | 25% | 38 | 6 |
| Email 11B - 4pm Ambassador Push - Past Giving Day Donor | 2 405 | 831 | 34% | 118 | 3 |
| Email 11C - 4pm Ambassador Push - | 2,485 | 031 | 34% | 110 | 3 |
| GenO | 29,498 | 4,490 | 15% | 40 | 64 |
| Email 11D - 4pm Ambassador Push - | 27,470 | 4,4 90 | 1070 | 40 | 04 |
| LYBUNT | 7,313 | 1,495 | 22% | 43 | 16 |
| Email 11E - 4pm Ambassador Push - | 7,515 | 1,470 | 2270 | 43 | 10 |
| SYBUNT | 6,533 | 1,053 | 17% | 16 | 10 |
| Tuesday, November 5, 2019 | 8:00:00 PM | 1,033 | 1 / /0 | 10 | 10 |
| Email 12A - 8pm Series #2 - VIP | 1,022 | 270 | 27% | 15 | 1 |
| Email 12B - 8pm Series #2 - Current | 1,022 | 270 | 2170 | 13 | ' |
| Donor | 3,280 | 669 | 22% | 28 | 6 |
| Donoi | 3,200 | 009 | ZZ /0 | 20 | U |

| Email 12C - 8pm Series #2 - Past Giving | | | | | |
|--|-------------|---------|-------|-------|-------|
| Day Donor | 2,518 | 792 | 33% | 73 | 6 |
| Email 12D - 8pm Series #2 - GenO | 33,712 | 4,385 | 13% | 40 | 89 |
| Email 12E - 8pm Series #2 - LYBUNT | 7,285 | 1,401 | 21% | 37 | 19 |
| Email 12F - 8pm Series #2 - SYBUNT | 6,524 | 963 | 16% | 19 | 8 |
| Email 12G - 8pm Series #2- LTL/Non | 74,024 | 7,597 | 11% | 37 | 138 |
| Email 12H - 8pm Series #2 - International | 2,638 | 375 | 15% | 8 | 4 |
| Email 12I - 8pm Series #2 - Current Parent | 18,763 | 3,821 | 22% | 106 | 32 |
| Email 12J - 8pm Series #2 - Former Parents | 3,848 | 590 | 17% | 15 | 11 |
| Email 12K - 8pm Series #2 - Students | | | | | |
| (Law) | 200 | 100 | 50% | 2 | 0 |
| Email 12L - 8pm Series #2 - Students (SR) | 3,723 | 1,382 | 37% | 19 | 5 |
| Email 12M - 8pm Series #2 - Students | | | | | |
| (UNDG) | 13,933 | 3,694 | 27% | 48 | 14 |
| Email 12N - 8pm Series #2 - Faculty/Staff | 8,635 | - | - | - | - |
| Email 12O - 8pm Series #2 - Friend | 10,604 | 1,422 | 15% | 23 | 37 |
| DAY 1 TOTALS | 714,649 | 108,570 | 15% | 2,540 | 1,192 |
| Wednesday, November 6, 2019 | 12:00:00 AM | | | | |
| Email 13A - Midnight 24 to go - VIP | 1,012 | 237 | 24% | 18 | 3 |
| Email 13B - Midnight 24 to go - Current Do | | 623 | 21% | 40 | 5 |
| Email 13C - Midnight 24 to go - Past Giving | | 647 | 27% | 73 | 1 |
| Email 13D - Midnight 24 to go - GenO | 29,377 | 3,315 | 11% | 30 | 63 |
| Email 13E - Midnight 24 to go - LYBUNT | 7,254 | 1,303 | 19% | 67 | 7 |
| Email 13F - Midnight 24 to go - SYBUNT | 6,516 | 852 | 14% | 12 | 13 |
| Email 13G - Midnight 24 to go- LTL/Non | 73,919 | 6,993 | 10% | 63 | 127 |
| Email 13H - Midnight 24 to go - Current Par | | 3,405 | 19% | 171 | 29 |
| Email 13I - Midnight 24 to go - Former Pare | | 531 | 15% | 23 | 19 |
| Email 13J - Midnight 24 to go - Students (La | | 90 | 45% | 5 | 0 |
| Email 13K - Midnight 24 to go - Students (S | | 1,206 | 32% | | 6 |
| Email 13L - Midnight 24 to go - Students (L | | 3,415 | 25% | 101 | 21 |
| Email 13M - Midnight 24 to go - Faculty/St | | - | - | - | - |
| Email 13N - Midnight 24 to go - Friend | 10,580 | 1,269 | 13% | 39 | 30 |
| Wednesday, November 6, 2019 | 6:00:00 AM | | | | |
| Email 14A - 6am Participation Push - Past G | | 669 | 27% | 95 | 1 |
| Email 14B - 6am Participation Push - GenO | | 3,495 | 12% | 66 | 91 |
| Email 14C - 6am Participation Push - LYBU | | 710 | 29% | 89 | 0 |
| Email 14D - 6am Participation Push - SYBU | | 954 | 15% | 28 | 16 |
| Email 14E - 6am Participation Push - LTL/N | | 7,628 | 11% | 102 | 232 |
| Wednesday, November 6, 2019 | 12:00:00 PM | | | | |
| Email 15A - Noon Series #3 - VIP | 1,018 | 300 | 30% | 16 | 6 |
| Email 15B - Noon Series #3 - Current | | | | | |
| Donor | 3,366 | 805 | 26% | 20 | 11 |
| Email 15C - Noon Series #3 - Past Giving | 0.404 | _,, | 0.10: | | |
| Day Donor | 2,491 | 766 | 31% | 58 | 10 |

| Email 15D - Noon Series #3 - GenO | 33,472 | 4,993 | 15% | 40 | 150 |
|--|-------------|-------|-----|-----|-----|
| Email 15E - Noon Series #3 - LYBUNT | 7,197 | 1,482 | 21% | 20 | 15 |
| Email 15F - Noon Series #3- SYBUNT | 6,486 | 1,033 | 17% | 16 | 29 |
| Email 15G - Noon Series #3- LTL/Non | 73,591 | 8,637 | 12% | 58 | 269 |
| Email 15H - Noon Series #3 - International | 2,634 | 440 | 17% | 2 | 7 |
| Email 15I - Noon Series #3 - Current | | | | | |
| Parent | 18,711 | 3,913 | 21% | 118 | 36 |
| Email 15J - Noon Series #3 - Former | | | | | |
| Parents | 3,822 | 708 | 19% | 21 | 22 |
| Email 15K - Noon Series #3 - Students | | | | | |
| (Law) | 200 | 104 | 52% | 8 | 0 |
| Email 15L - Noon Series #3 - Students | | | | | |
| (SR) | 3,712 | 1,420 | 38% | 17 | 5 |
| Email 15M - Noon Series #3 - Students | | | | | |
| (UNDG) | 13,905 | 4,325 | 31% | 59 | 34 |
| Email 15N - Noon Series #3 - Faculty/Staff | 8,635 | - | - | - | - |
| Email 15O - Noon Series #3 - Friend | 10,558 | 1,992 | 21% | 26 | 84 |
| Wednesday, November 6, 2019 | 3:00:00 PM | | | | |
| Email 16A - 3pm Ambassador Push - | | | | | |
| Current Donor | 3,321 | 759 | 24% | 45 | 8 |
| Email 16B - 3pm Ambassador Push - Past | | | | | |
| Giving Day Donor | 2,445 | 757 | 31% | 107 | 10 |
| Email 16C - 3pm Ambassador Push - | | | | | |
| GenO | 29,102 | 3,709 | 13% | 57 | 139 |
| Email 16D - 3pm Ambassador Push - | | | | | |
| LYBUNT | 7,183 | 1,467 | 21% | 58 | 24 |
| Email 16E - 3pm Ambassador Push - | | | | | |
| SYBUNT | 6,462 | 976 | 16% | 28 | 35 |
| Wednesday, November 6, 2019 | 6:30:00 PM | | | | |
| Email 17A - Game Time Update - Past | | | | | |
| Giving Day Donor | 2,468 | 802 | 33% | 100 | 3 |
| Email 17B - Game Time Update - GenO | 33,209 | 4,626 | 14% | 68 | 139 |
| Email 17C - Game Time Update - LYBUNT | 7,119 | 1,507 | 22% | 49 | 17 |
| Email 17D - Game Time Update - SYBUNT | 6,425 | 1,071 | 17% | 29 | 23 |
| Email 17E - Game Time Update - LTL/Non | 73,309 | 8,338 | 12% | 88 | 233 |
| Email 17F - Game Time Update - | | | | | |
| International | 2,628 | 399 | 16% | 5 | 6 |
| Email 17G - Game Time Update - Faculty/S | | - | - | - | - |
| Wednesday, November 6, 2019 | 10:00:00 PM | | | | |
| Email 18A - 10pm Final - VIP | 1,014 | 264 | 27% | 24 | 0 |
| Email 18B - 10pm Final - Current Donor | 3,344 | 776 | 24% | 35 | 7 |
| Email 18C - 10pm Final - Past Giving Day | | | | | |
| Donor | 2,471 | 787 | 32% | 133 | 4 |
| Email 18D - 10pm Final - GenO | 33,102 | 4,839 | 15% | 75 | 144 |

| Email 18E - 10pm Final - LYBUNT | 7,146 | 1,494 | 21% | 71 | 21 |
|---|----------------|---------|-----|--------|-------|
| Email 18F - 10pm Final- SYBUNT | 6,410 | 1,084 | 17% | 26 | 16 |
| Email 18G - 10pm Final- LTL/Non | 73,110 | 8,559 | 12% | 84 | 236 |
| Email 18H - 10pm Final - International | 2,623 | 420 | 16% | 8 | 4 |
| Email 18I - 10pm Final - Current Parent | 18,670 | 4,172 | 23% | 198 | 28 |
| Email 18J - 10pm Final - Former Parents | 3,799 | 687 | 19% | 21 | 18 |
| Email 18K - 10pm Final - Students (Law) | 200 | 95 | 48% | 5 | 0 |
| Email 18L - 10pm Final - Students (SR) | 3,708 | 1,381 | 37% | 45 | 5 |
| Email 18M - 10pm Final - Students | | | | | |
| (UNDG) | 13,870 | 3,955 | 29% | 152 | 23 |
| Email 18N - 10pm Final - Friend | 10,484 | 1,817 | 18% | 46 | 60 |
| DAY 2 TOTALS | <i>850,169</i> | 123,001 | 14% | 3,089 | 2,545 |
| SOLICITATION TOTALS | 2,116,152 | 337,450 | 16% | 7,777 | 4,541 |
| Thursday, November 7, 2019 | | | | | |
| Email 19A - Thank You - Donor | 3,837 | 2,531 | 66% | 1,141 | 2 |
| Email 19B - Thank You - NonDonor | 160,455 | 27,222 | 17% | 1,467 | 466 |
| STEWARDSHIP TOTALS | 164,292 | 29,753 | 18% | 2,608 | 468 |
| CAMPAIGN TOTALS | 2,280,444 | 367,203 | 16% | 10,385 | 5,009 |

Boost the 'Cuse: 44 Hours for Syracuse University Videos

- Full Video: https://www.youtube.com/watch?v=USI2]zvsp-s
- Thank you: https://www.youtube.com/watch?v=nVo6h80hk6s

Boost the 'Cuse: 44 Hours for Syracuse University Review of Collateral/Materials

Signifier:



Social look:



Thank you email banner:



Design Pieces:

Magnet Mailer:



Postcard:





Save the date and be sure to **#BoostCuse** with these easy steps!

1. MAKE YOUR GIFT

Visit BoostCuse.syr.edu during our 44 Hours for Syracuse University, November 5-6, and make a gift of any amount to what matters most to you at Syracuse.

2. SUPPORT A CHALLENGE

Participate in one of the day's many challenges to increase your gift's impact. Challenges will be released throughout the day.

3. SPREAD THE WORD

Be our ambassador! Encourage your friends to make gifts too. Visit BoostCuse.syr.edu to add the event to your calendar, sign up to be an ambassador and make a pledge.

Syracuse University 640 Skytop Rd., 2nd Floor Syracuse, NY 13244

> First Last 640 Skytop Rd., 2nd Floor Syracuse, NY 13244

Influencer Box:

Instructions

BOOST THE 'CUSE 44 Hours for Syracuse University

You're a Syracuse University influencer, and we're proud to call you ORANGE.

We have 44 hours to reach 5,000 donors. The clock starts ticking November 5 at 4 a.m. and will run out at 11:59 p.m. on November 6.

As you get ready for these 44 legendary hours, we'd love your help to spread the word! **Basically, you're kind of a big deal**—and we know **folks will follow your lead.**

You're key to making Boost the 'Cuse a success. Thank you!

boostcuse.syr.edu | #BOOSTCUSE







Box (includes hat, sunglasses, Otto decal, and camper mug)



Staff shirts:



Scratch and Win:



GOBO Projection:



Retractable Hand Banner:





BOOST THE 'CUSE 44 Hours for Syracuse University



Schedule of Events

November 5-6



We have 44 Hours to reach 5,000 donors. We hope to see you on campus. Be on the lookout for Ottos hidden around campus and peel and win Boost the 'Cuse cards that can be returned for Syracuse swag at our tables.

Can't make it? Give today! BoostCuse.syr.edu

#BoostCuse



Stewardship:

"I gave" Stickers



Boost the 'Cuse: 44 hours for Syracuse University Web Links

- Snap!Advance: https://boostcuse.syr.edu
- Social Media Toolkit: https://boostcuse.syr.edu/pages/social-22
- FAQs: https://boostcuse.syr.edu/pages/faq-2051
- News Release Announcement: https://news.syr.edu/blog/2019/10/30/fy19-largest-single-fundraising-year-in-syracuse-university-history/
- News Release Giving Day Details: https://news.syr.edu/blog/2019/11/01/the-orange-family-is-ready-to-boost-the-cuse/
- News Release Thank You: https://news.syr.edu/blog/2019/11/08/thank-you-for-boosting-the-cuse-2/